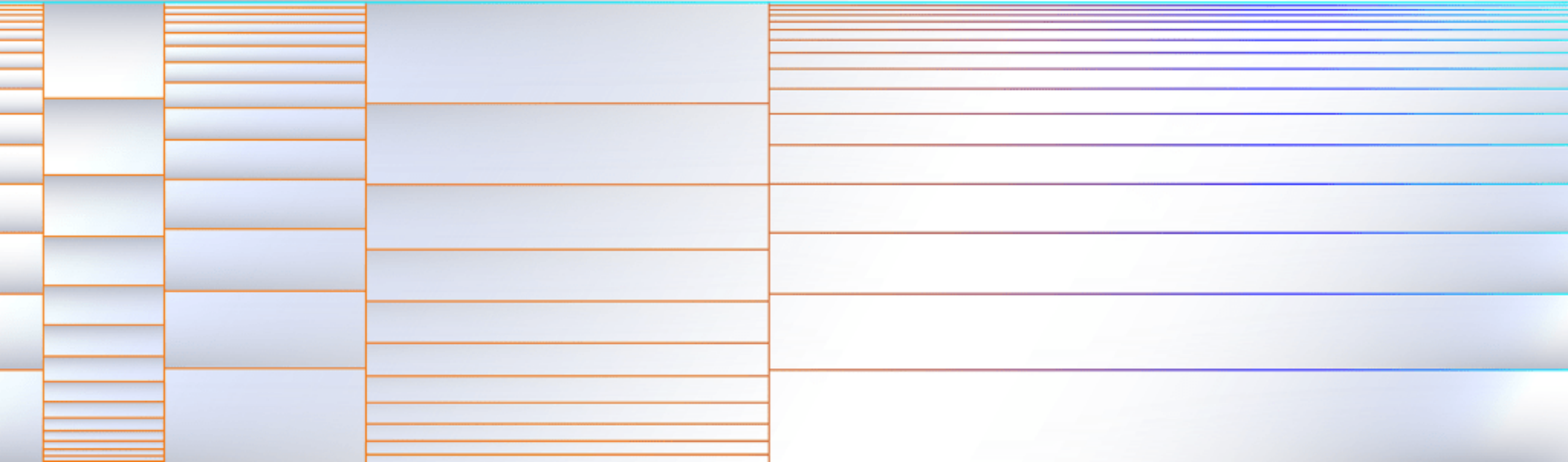


# EQSATCONDR

## Equatorial Satellite Constellation De-risking

*GSTP Element 1 "Develop": Assessments to Prepare and De-Risk Technology Developments*

**Final Presentation  
16/12/2022**

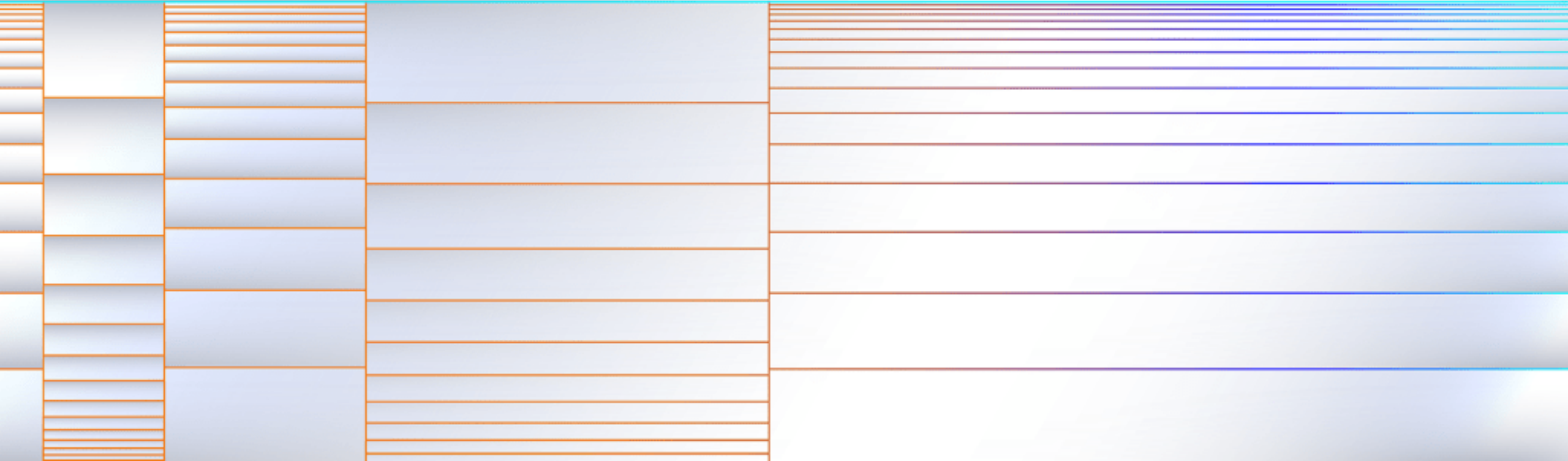


# Agenda

1. Introduction
2. Technical Activity Overview
3. Proposed Concept
4. Development Plan
5. Evaluation of the EO Service
6. Evaluation of the HTS Communications Service
7. Evaluation of the Dual Service
8. Future Steps

# 1

# INTRODUCTION



# Introduction

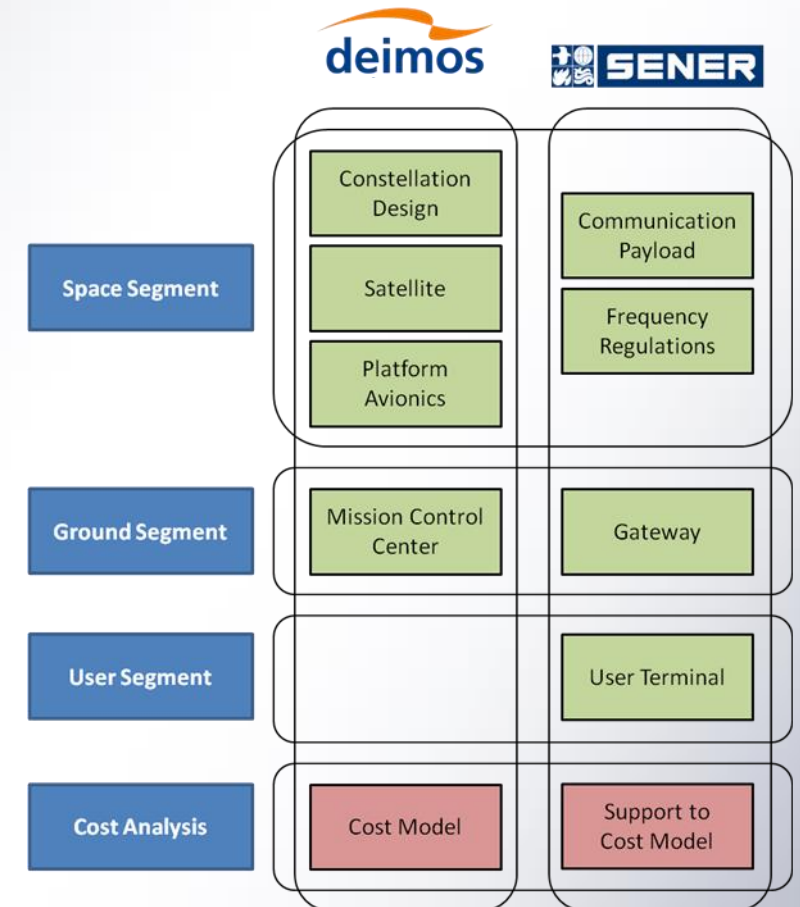
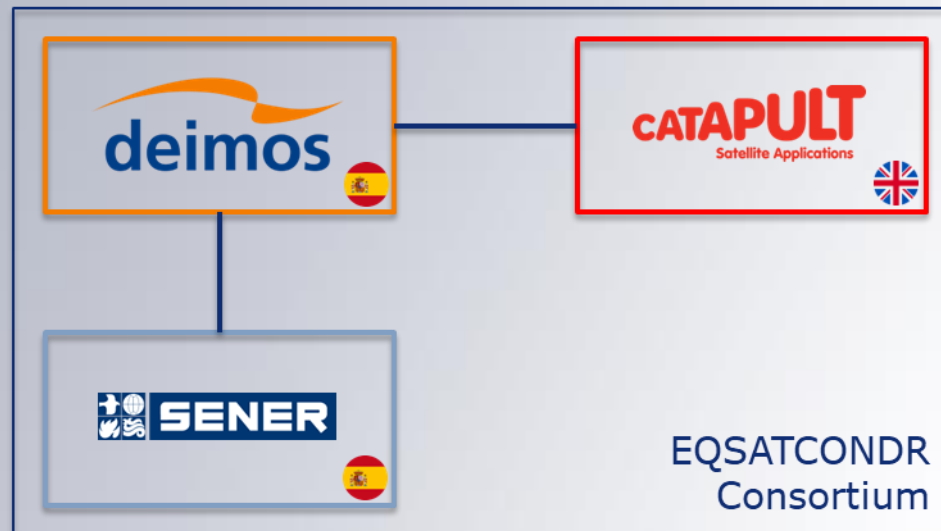
## *Project Framework*

- The project “**Equatorial Satellite Constellation Derisking - EQSATCONDR**” has been developed in the framework of a **General Support Technology Programme (GSTP)**
  - GSTP Element 1 “Develop”: Assessments to Prepare and De-Risk Technology Developments (G617-241TA)
  - ESA Contract No. 4000135220/21/NL/GLC/va
- **The main goal of this GSTP is to evaluate the potential added value and to address critical issues of potential development activities**
- The results are intended to be used to help orient and adapt the follow-on development activity with respect to various aspects (i.e., technical, implementation, cost...)

# Introduction

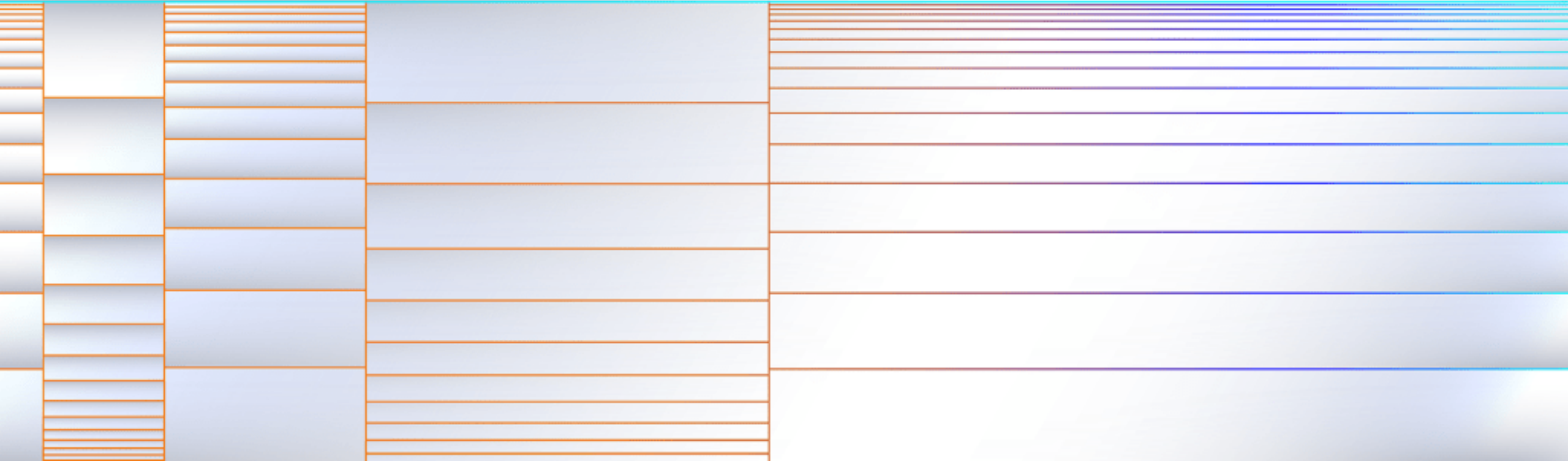
## Consortium

- **DEIMOS Engineering and Systems S.L.U.** (Spain), as Prime Contractor
- SENER, through **SENER TAFS S.A.U.** as subcontractor
- **Catapult** UK, as consultant, supporting the definition of the overall HTS concept and service



# 2

## TECHNICAL ACTIVITY OVERVIEW



# Objective of the Technical Activity

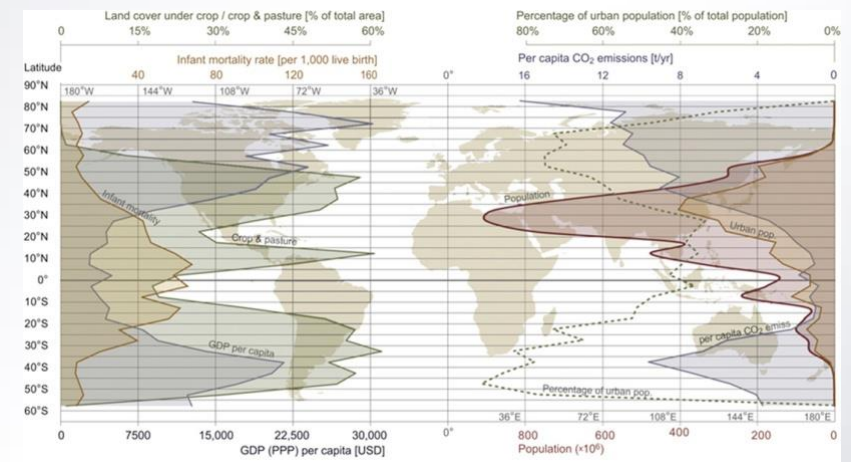
- The objective of the activity was to assess and demonstrate the business and technical feasibility of a **dual-service** mission of **high-throughput satellite (HTS)** telecommunications and **Earth observation** (remote sensing) services over the **equatorial region**
  - **Equatorial LEO constellation of homogenous small-satellites**
- **New and disruptive service concept** → *Necessary to assess the technical feasibility and performance of the proposed concept, as well as demonstrate its business viability from a use-case perspective*
- The de-risk activity has been focused on the critical aspects of the dual-service constellation and satellite, to remove the principal risks:
  - system concept and architecture definition, including payloads and their accommodation
  - preliminary business case
  - development schedule
  - combined dual-service quality

The feasibility of the proposed service has been proven by simulation campaigns and analysis. This will further facilitate the impact of this concept and service, so as to establish a basis for investment in the satellite and constellation development.

# Motivation of the Activity

Important trend in the space market is the use of LEO constellations to provide satellite-based services

- Drastically **reduce the latency of transmission of the state-of-the-art GEO telecommunication satellites** by using lower orbits (LEO)
- Propose an **alternative and more affordable system architecture** that reduces the size of GEO satellites and the number of satellites of LEO mega-constellations by serving the Equatorial region
- Target a service of a very large customer base and regions with limited connectivity by focusing on the Equatorial band
- Provide very low revisit times for Earth observation application over regions that are covered less frequently with polar and SSO orbits



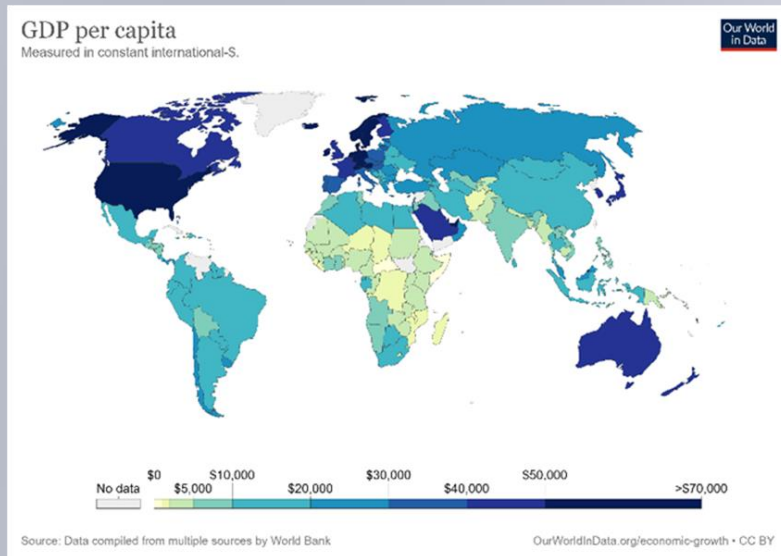
*Distribution of population and economic indicator versus latitude*

**Exploit benefits of combining different space applications (telecommunication and Earth Observation) into one platform**



# Motivation of the Activity

## Challenges of Communications in Equatorial Regions



*National GDP per Capita*

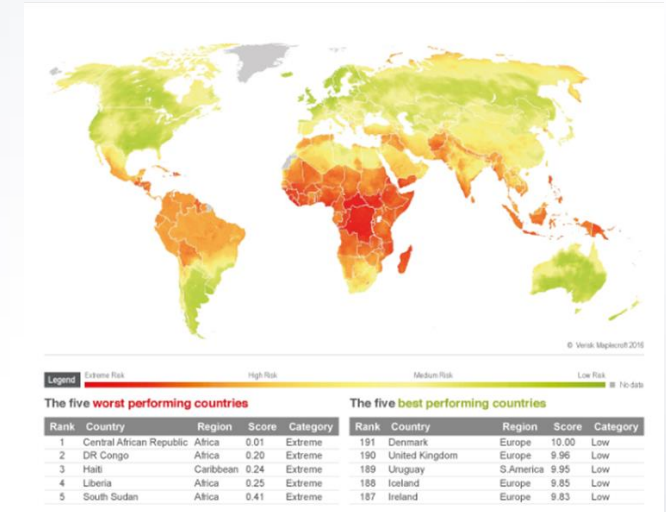
- Remote and inaccessible locations
- Poor infrastructure such as communications, transport, power supply
- Unequally distributed populations in the equatorial region with small sparse remote populations but with ten cities on the equator with a population greater than one million
- Expanding to 20 degrees north and south of the equator, the region takes in some of the fastest growing cities
- Gross Domestic Product (GDP) in the tropical regions is low and satellite communications are beyond the reach of most businesses and individuals.
- Some of the poorest countries in the world are in equatorial regions, yet some of the fastest growing economies

**The market demands for services of wide bandwidth in regions where conventional networks are not fully deployed. This provides communication services to regions with limited connectivity**

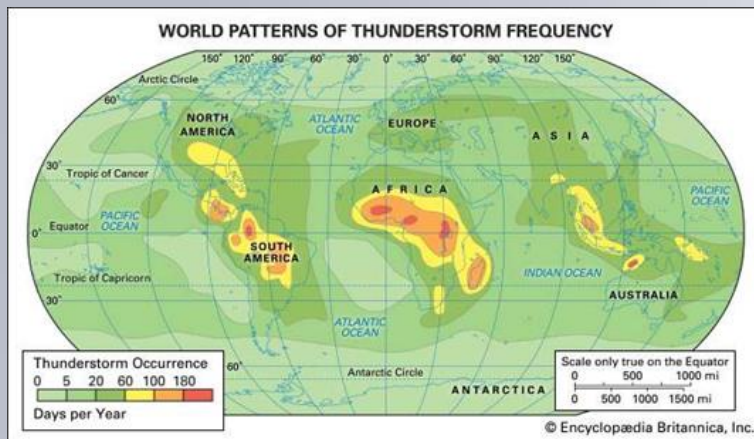
# Motivation of the Activity

**A constellation for the equatorial region would provide a key service for many of the world's underdeveloped and vulnerable nations**

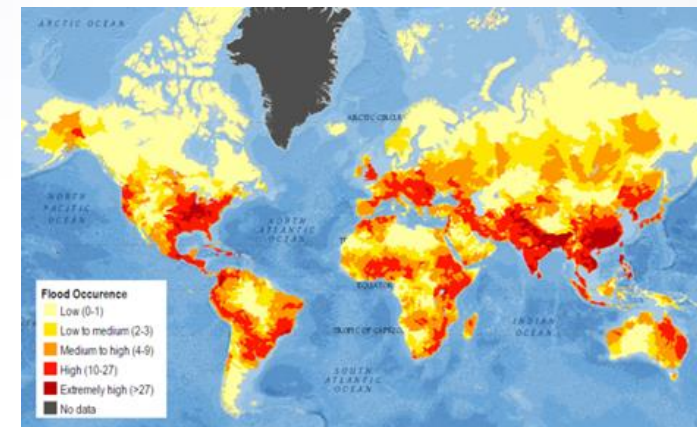
- Regions heavily affected by metrological events
- Tropical rainforests, which are in a band around the equator ( $\pm 25^\circ$  latitude), are experiencing high levels of forest loss caused mainly by illegal rainforest deforestation
- Support United Nations Sustainable Development Goals and other international organizations have (e.g., the World Meteorological Organization (WMO) for meteorological services)



Climate Change Vulnerability Index 2017



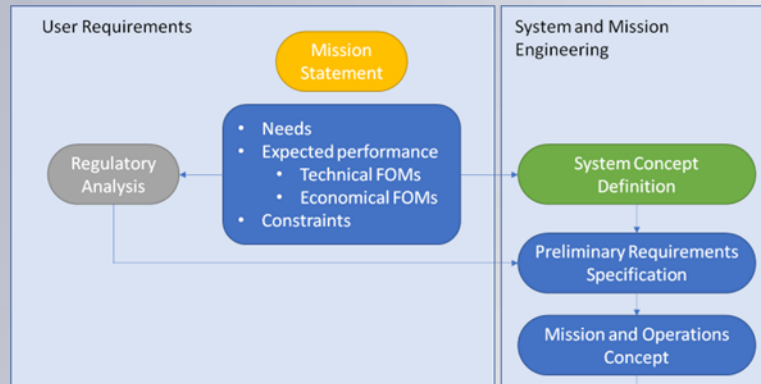
World distribution of extreme weather (thunderstorms)



World distribution of flood disasters

# Work Logic

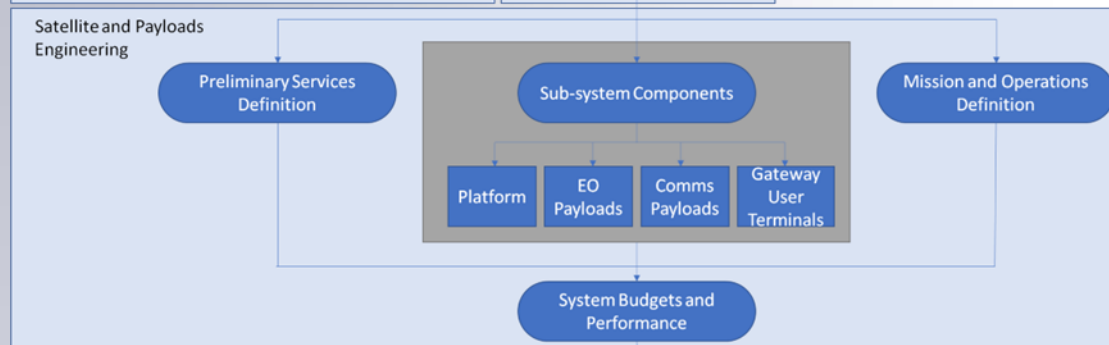
1. Analysis of the **end-user requirements** and understanding of the needs



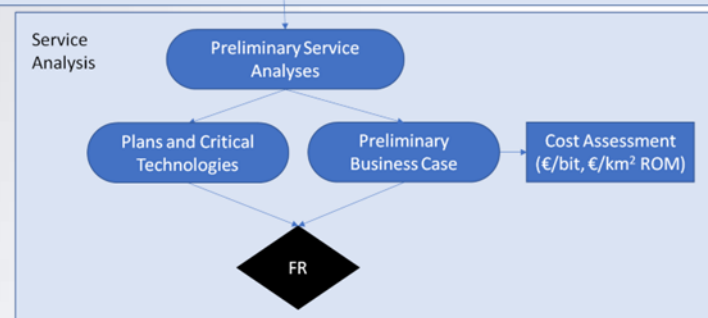
2. **Mission and System requirements** definition. Constraints identification

3. **Preliminary System Concept Definition**, including overall mission architecture, ground segment, gateway, user terminals, launch, etc.

4. **Definition of the Satellite Architecture**, focusing on the platform and both payloads (EO and HTS Comms)



5. Preliminary **analysis** of the dual service **expected performances**

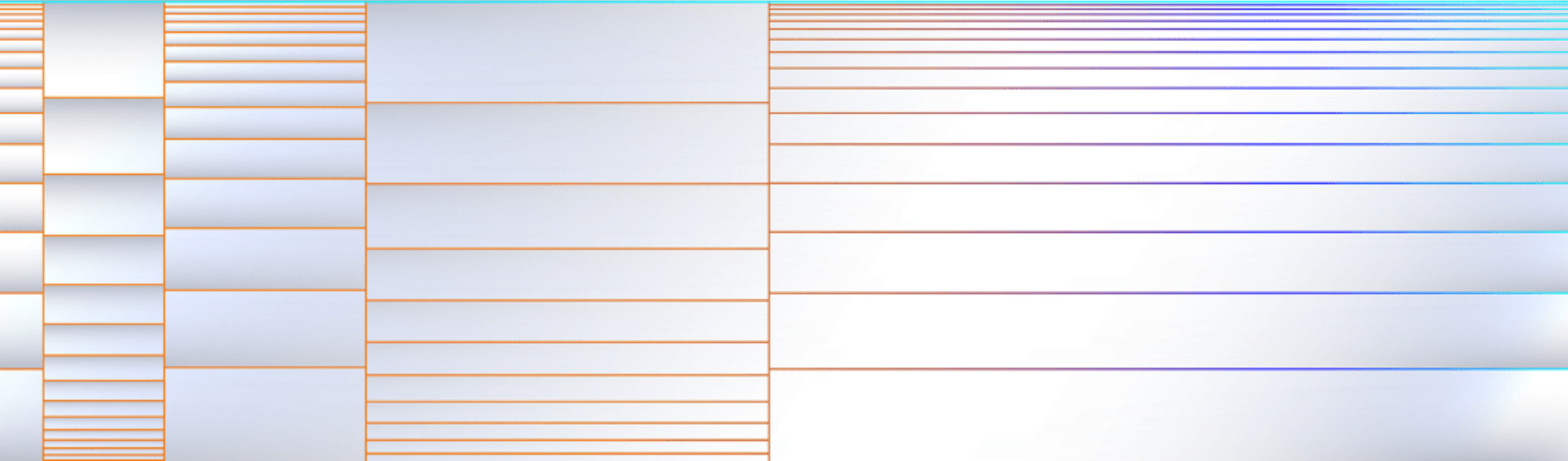


6. **Identification of the critical technologies** requiring further study / development. **Definition of development plan and roadmaps** for future activities

7. **Total service cost assessment**

# 3

## PROPOSED CONCEPT



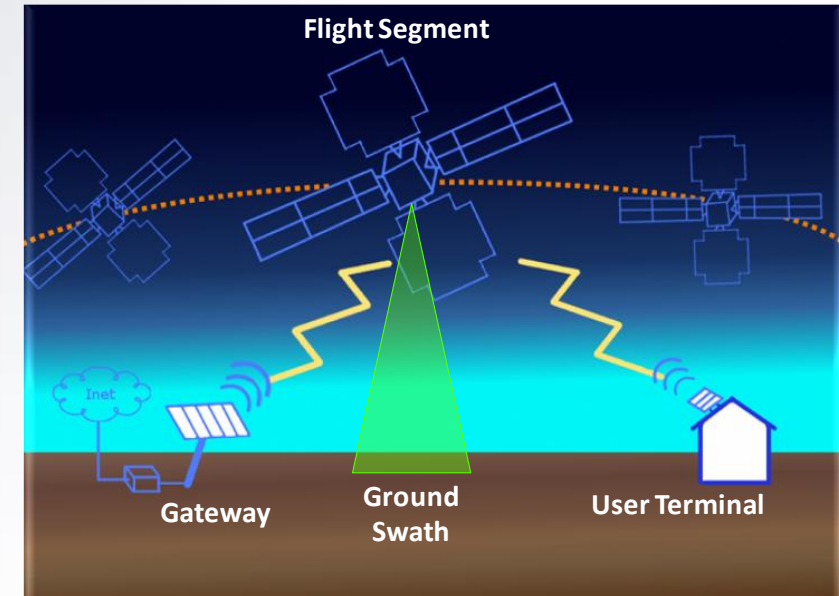
# Concept Proposed

## Space segment

- Constellation of small satellites
  - Small satellite platform
    - ❖ HTS communication payload
    - ❖ EO payload
    - ❖ Avionics

## Ground segment

- Gateway station with antennas and modems
- User terminals with antennas and modems
- Mission control center



*EQSATCONDR concept of an equatorial constellation of small satellites offering dual HTS communications and Earth Observation services*

# Orbit and Mission Architecture

Four different constellation altitudes were analyzed: 1500km, 1100km, 800km and 500km

## Swath width / footprint and resolution / GSD

**R:** The payload shall have a GSD not greater than 500 m (G) / 1 km (T)

**R:** The payload shall provide a swath on ground of at least 100 km (G) / 40 km (T)

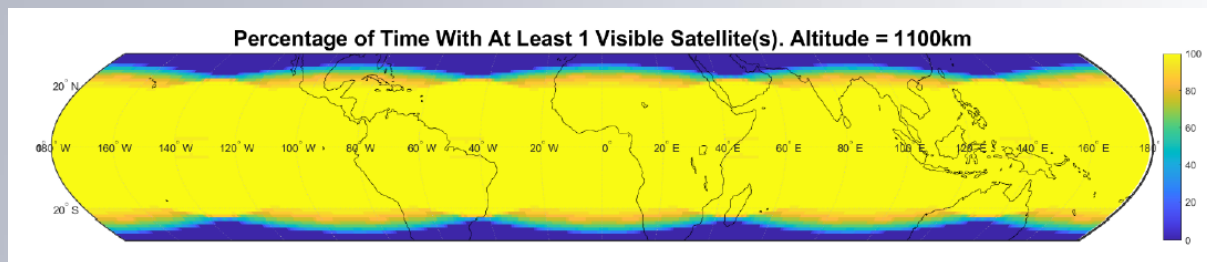
## Ground Station Visibility

**R:** The mission shall serve the land areas in the Equatorial region in the  $\pm 30^\circ$  (G) /  $\pm 20^\circ$  (T) latitude band for the communication service

**R:** The mission shall provide observations over land areas in the  $\pm 25^\circ$  (G) /  $\pm 20^\circ$  (T) latitude band region

**R:** The mission shall guarantee a revisit time of 60 min (T) and 30 min (G)

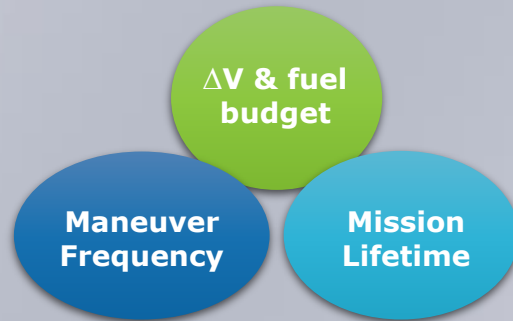
**The goal was also to reduce the number of launches required!**



Visibility map for a 4x15 orbital configuration with an inclination of 15° at 1100km

- ✓ **Total number of satellites had to reach 60, giving 4 orbits of 15 satellites at a 15° inclination**
- ✓ **With this architecture, the entire region up to approximately 20° either side of the equator is covered 100% of the time**

# Orbit and Mission Architecture



- **Injection errors correction & Constellation deployment phasing**

- Orbit altitude slightly influences the delta-V required, lowering it for higher altitudes.

- **Orbit maintenance**

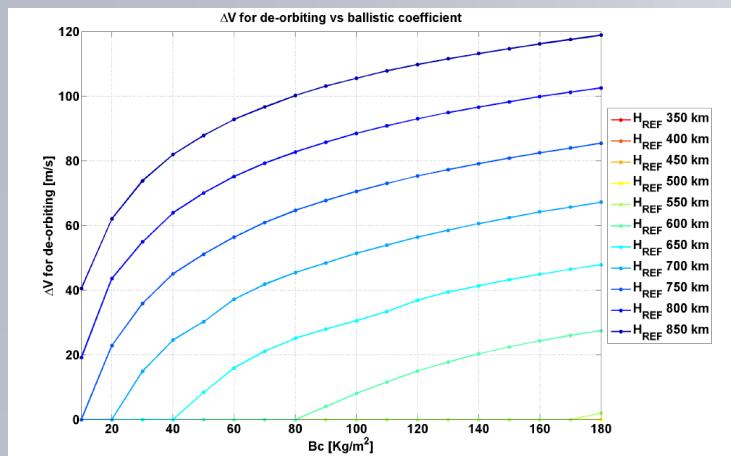
- × For low altitudes close to 500 km, the frequency of maneuvers and the corresponding delta-V for orbit maintenance is too demanding
- ✓ Increasing the altitude to 800 km reduces the number of maneuvers for orbit maintenance to just one during the entire mission lifetime

- **Collision avoidance**

- ✓ Provision for 2 collision avoidance maneuvers per year shall be taken for altitudes lower than 700 km or higher than 1000 km
- × For altitudes between 700 km and 1000 km a provision of 6 collision avoidance maneuvers per year shall be taken

- **End-of-life disposal to comply with ESA requirements on space debris mitigation**

- ✓ Only for orbits below 550km altitude, a controlled re-entry could be performed without maneuvers
- × For orbits above 750 km, the re-entry requires a maneuver for all the ballistic coefficients analysed



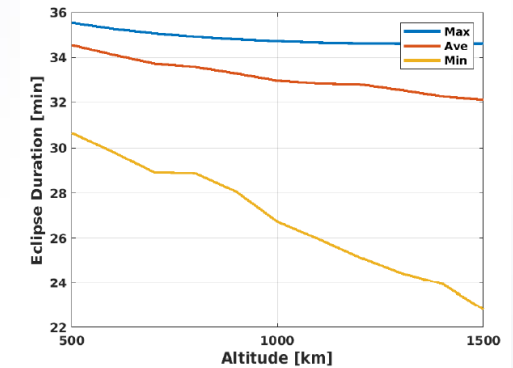
ΔV required for uncontrolled re-entry

# Orbit and Mission Architecture

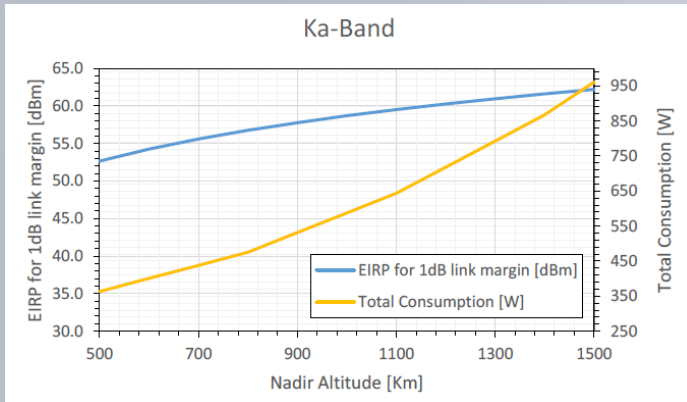
## Eclipse Analysis

Key parameter for the design of the power and thermal spacecraft subsystems  
 Parametric analysis performed to evaluate the variation of the eclipse duration with altitude

- ✓ **Lower altitudes calls for longer eclipse duration, while higher altitudes cause shorter eclipse duration**



Eclipse duration statistical variation as function of orbit altitude for 20° orbit inclination



Payload power budget variation as function of orbit altitude in Ka-band

The transmission power requirement per channel is proportional to the square of the satellite altitude, while the number of available channels per satellite is inversely proportional to the satellite altitude.

- ✓ **The choice of a low altitude leads to both an increase in communication capacity and a reduction in power requirements per satellite.**

## Link Budget

## Latency

- R:** The mission shall guarantee system latency no greater than 100 ms
- **Lower altitudes will lead to lower system latency, but this value is fulfilled selecting a LEO orbit, disregarding the specific altitude.**



# Orbit and Mission Architecture

## Extreme altitudes were discarded:

500 km

- need of too many satellites and orbital planes
- frequent altitude maintenance manoeuvres impacting mission operations

1500 km

- higher power required from the COMMS payload
- worsening in launcher capacity
- increasement in de-orbit delta-V required

## The selection should focus on intermediate altitudes:

- Higher altitudes will ask for higher power needed by the payload, which is already a very critical point
- 1200 km altitude should be discarded because of the presence of OneWeb satellites

## In terms of latitudes...

- To cover +/-30° latitude band too many satellites and orbital planes would be needed
- From a market analysis point of view a latitude band of +/-20° is still interesting, not reducing significantly the number of possible users of the proposed service

Selected Orbit and Mission Architecture:

**60 satellites placed in 4 orbital planes at 1100 km altitude and 15° inclination guaranteeing continuous coverage in the ±20° latitude band.**

# Launch Strategy

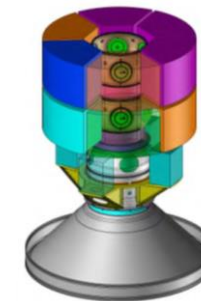
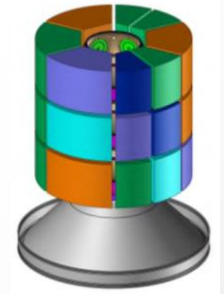
Possible launchers assessed: Vega-C & Vega-E, Falcon-9, Ariane 6

## ✓ Ariane-6

- Rideshare launch service solution on Ariane 62 and Ariane 64 for small satellites
- Stack with small S/C aggregated on one or several MLS carrying systems:
  - HUB: offers 6 ports, each being able to accommodate in radial direction a spacecraft of 350 kg mass
  - ASAP-A6: it provides up to 4 external platforms for spacecraft of 300 kg
- Payloads can be injected into different orbits for instance to initiate plane changes or orbit raising manoeuvres
- **Ariane 62** performance estimation for EQSATCONDR orbit: **9000 kg**
- **Ariane 64** performance estimation for EQSATCONDR orbit: **19750 kg**

*EQSATCONDR Satellites are compliant with Ariane 6 MSL HUB carrying system but not with ASAP-A6 (mass out of range)*

**Ariane 6 MLS carrying system with 3 HUB**



**Ariane 6 MLS carrying system with 1 ASAP-A6 + 2 HUB**

**Ariane 62 is selected as baseline launcher for the baseline deployment strategy of 4 dedicated launches**

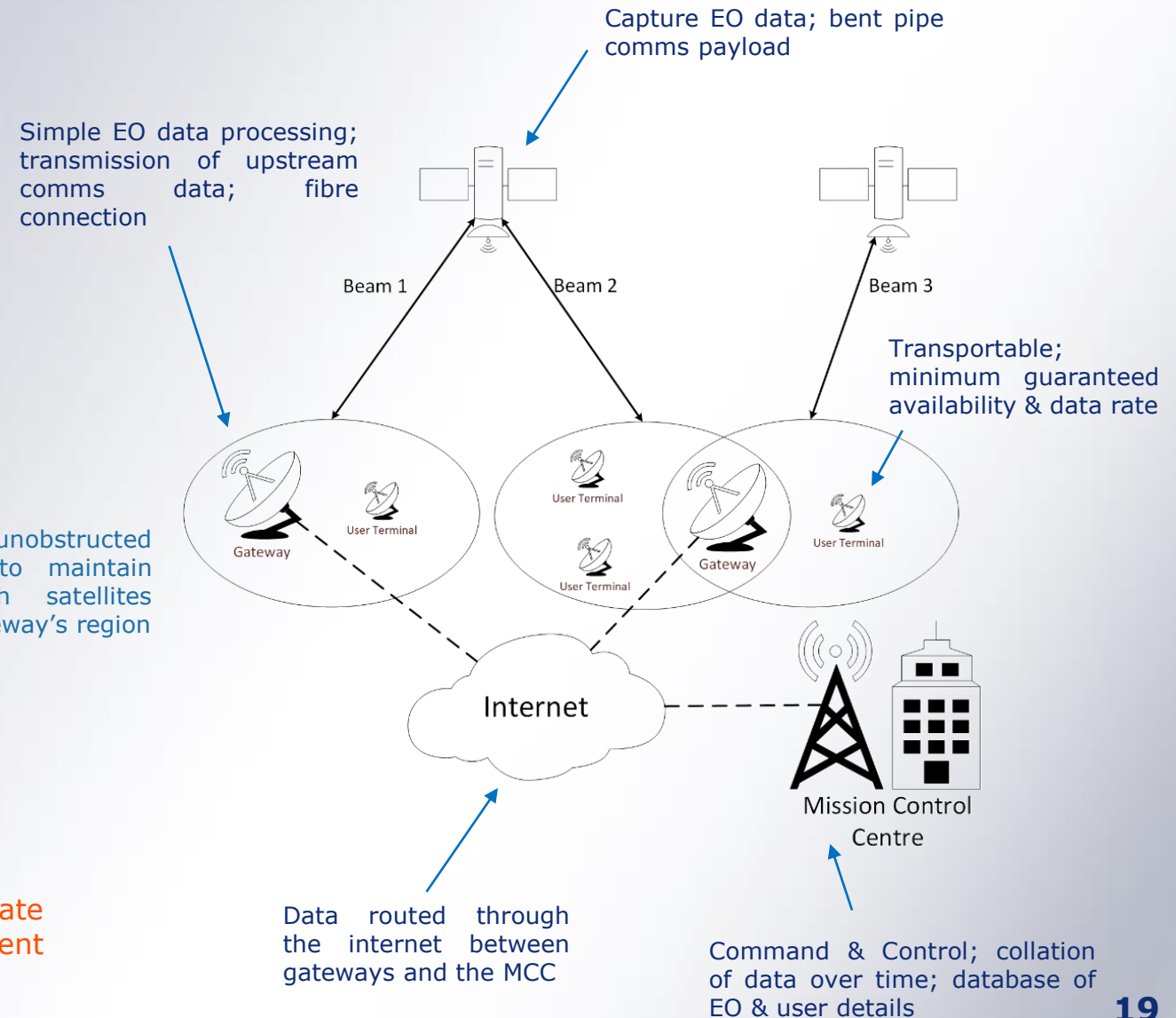
# Concept Architecture

- Architecture considers the following parts:
  - Space segment (bent-pipe type communications payload)
  - Ground segment (VSAT gateway)
  - User Segment (User Terminals)
  - Mission Control Centre (MCC)
- Multiple beams from each satellite cover different areas and can intersect when handover occurs

	Mission Control Centre	Gateway	Satellite	User Terminal
Telemetry	○	○	○	
Control	○	○	○	
Raw EO	○	○	○	
Processed EO	○	○	○	○
Comms Fwd		○	○	○
Comms Rtn		○	○	○

Antennas shall have unobstructed view of the sky to maintain communication with satellites passing over the gateway's region

Different packets originate & terminate in different locations



# Concept of Operations

## Launch and Early Orbit Phase (LEOP)

- The baseline launcher selected is the Ariane 62
- Nominal orbit acquisition, including counteract of launcher injection errors
- LEOP is assumed to last approximately 1 week

## Commissioning Phase

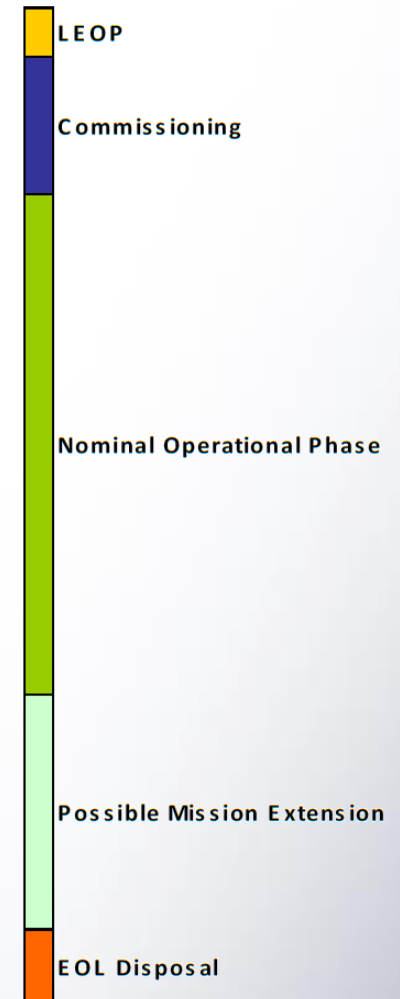
- To verify and calibrate the core system elements and functionalities
- Phasing sequence for the EQSATCONDR satellite constellation deployment
- Targeted to 6 months

## Nominal Operational Phase

- Nominal data products are acquired by the satellite and the communications service is provided
- Satellite nominal operations
- 7-years nominal lifetime of the satellite
- Possible extension if resource availability and satellite health allow for it (TBC)

## EOL Disposal Phase

- Compliant with ESA requirements. Safe uncontrolled decay shall be guaranteed within 25 years.
- Satellite's passivation
- EOL phase is expected to last at most 3 months and ends with the satellite being de-activated



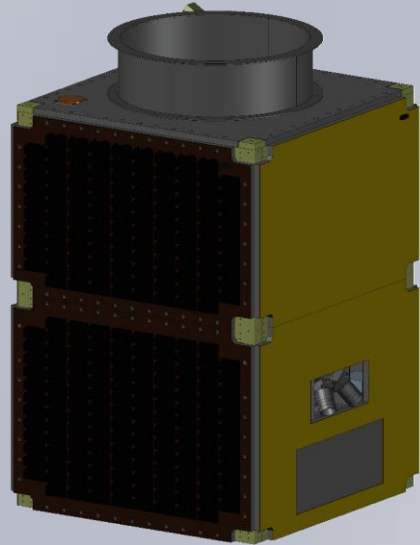
# Small Satellite Platform

Small platform proposed for EQSAT mission



## mini4EO satellite

- Rebrand of the Sat4EO+ Satellite (EO minisatellite providing VHR products)
- Currently under development by DEIMOS
  - PDR Status + Critical Technologies on CDR



mini4EO satellite

- Total dry mass < 300 kg
- Payload allowable mass 55 kg
- 400W peak generation
- 200W average generation
- 0.9 x 0.9 x 1.55 m



Substitution of main EO Payload by main COMS payload and secondary EO payload implied major design changes and/or redistribution of the COTS of the platform

Characteristics of EQSATCONDR Payloads

Parameter	Value
Comms Payload Mass	< 30kg
Comms Payload Power <sup>(2)</sup>	@50 users <1700W @8 users ~402W
Comms Payload Volume	< 1 x 1 x 0.5m
EO Payload Mass	~ 1,7 kg
EO Payload Power <sup>(1)</sup>	~ 12 W
EO Payload Volume	0.1 x 0.1 x 0.2 m (2U)

### 8 simultaneous users are considered the baseline for this study

- Bottom-up approach, considering the capability of the platform in terms of power generation and power dissipation

<sup>(1)</sup> Duty cycle of the EO PL is estimated as a 15%

<sup>(2)</sup> Duty cycle of the COMMS PL is estimated as an 80% according to the region of activity. COMMS PL should be OFF only when passing above the Pacific Ocean.

# Small Satellite Platform

## Mass Budget

Subsystem	W. w/eqpt margin [kg]
Structure	110.2
Thermal	5.5
COMMS	3.0
EPS	67.9
AOCS	14.8
Propulsion	13.0
CDHS	8.0
Payload(s)	27.3
HARNESS (5% of the nominal S/C dry mass)	12.5
<b>Total S/C Dry Mass</b>	<b>262.2</b>
<b>Total S/C Dry Mass w/ System Margin (20%)</b>	<b>314.6</b>
<b>Total S/C Wet Mass w/ System Margin (20%)</b>	<b>319.4</b>

## Delta-V Budget

The analysis encompasses the following orbit manoeuvres and main contributions:

- Injection errors correction.
- Constellation deployment and phasing.
- Orbit maintenance.
- Collision avoidance.
- End-of-life disposal to comply with ESA requirements on space debris mitigation.

Orbit Reference Altitude [km]	1100
<b>Nominal Orbit Acquisition (IP &amp; OOP)</b>	
Injection Error Correction (IP & OOP) $\Delta V$ [m/s]	12.6
Constellation Phasing (IP) $\Delta V$ [m/s]	5.8
<b>Orbit Maintenance (IP &amp; OOP)</b>	
In-Plane Control $\Delta V$ (IP) [m/s]	0.0
<b>Collision Avoidance (IP)</b>	
Collision Avoidance $\Delta V$ [m/s]	2.0
<b>EOL Disposal (IP)</b>	
Controlled Re-Entry $\Delta V$ (no margin) [m/s]	179.4
<b>Total Budget</b>	
<b>Total <math>\Delta V</math> (no margin) [m/s]</b>	<b>199.8</b>

*The overall  $\Delta V$  budget is computed by summing all the contributions outlined above and following the ESA guidelines for  $\Delta V$  and fuel budget computation*

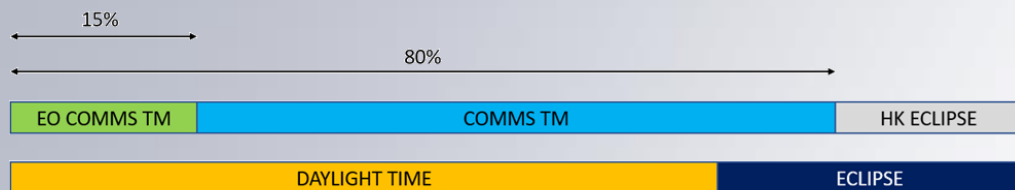
# Small Satellite Platform

## Power Budget

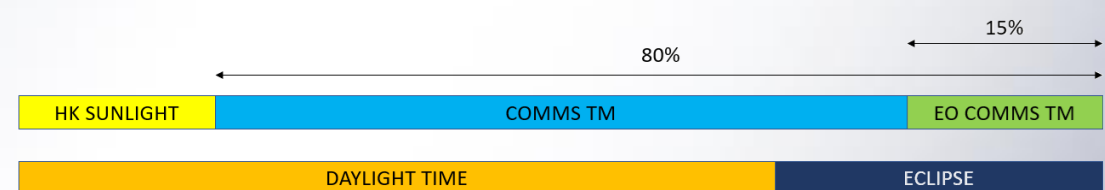
Subsystem	HK Sunlight	HK Eclipse	Detumbling Mode	EO	Pointing	COMMS TM	Starting COMMS	EO COMMS TM	Firing	Safety Mode
Thermal	0.00	36.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00
COMMS	2.10	2.10	2.10	2.10	2.10	12.60	2.10	2.10	2.10	2.10
EPS	10.50	10.50	10.50	10.50	10.50	10.50	10.50	10.50	10.50	10.50
AOCS	55.51	55.17	141.94	55.87	222.78	55.83	55.83	55.87	80.12	32.83
Propulsion	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	378.00	0.00
CDHS	26.25	26.25	26.25	68.25	26.25	26.25	26.25	42.00	26.25	26.25
Payload(s)	5.00	5.00	0.00	17.00	5.00	402.55	201.28	414.55	5.00	0.00
<b>Total Power Consumption before EPS efficiency [W]</b>	<b>99.34</b>	<b>135.00</b>	<b>186.78</b>	<b>159.71</b>	<b>272.62</b>	<b>513.71</b>	<b>301.94</b>	<b>531.01</b>	<b>507.95</b>	<b>77.66</b>
<b>Total Power Consumption [W] (*)</b>	<b>139.42</b>	<b>189.48</b>	<b>262.15</b>	<b>224.15</b>	<b>382.62</b>	<b>721.00</b>	<b>423.77</b>	<b>745.28</b>	<b>712.92</b>	<b>108.99</b>

(\*) Total power consumption calculated considering equipment margins. Also considering a 95 % battery charging regulator efficiency, a 90% PCDU efficiency and a 20% system margin

Considering the demanding duty cycle of the payload(s), two worst-case scenarios were analyzed to size the EPS:

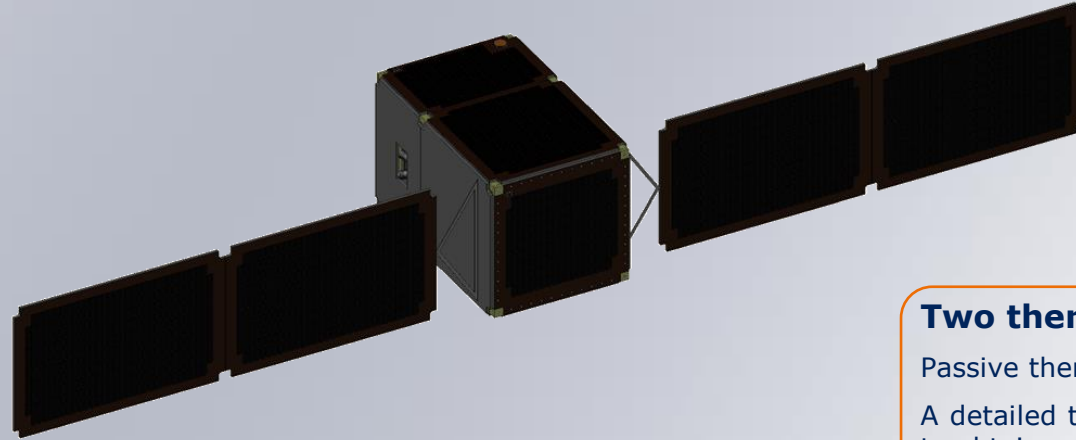


Schematic WCS CONOPS - No sun pointing



Schematic WCS CONOPS - All payloads' duty cycle in eclipse

# Small Satellite Platform

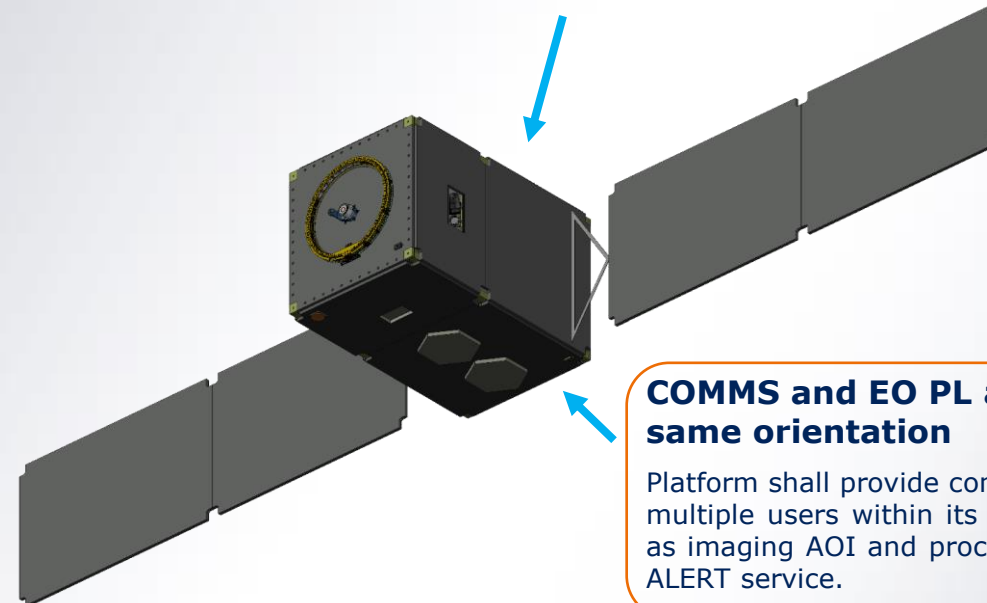


## Double steerable solar panels

The SC will have to be Nadir-pointed for a significant part of each orbit  
Power generation capabilities are significantly increased by the degree of freedom added by the steerable mechanism

## Two thermal radiators located on the side panels

Passive thermal control / Silver FEP coating (or similar)  
A detailed thermal analysis (including modelling of heat pipes) is needed to obtain more accurate dissipation capacities of the platform



## COMMS and EO PL allocated with the same orientation

Platform shall provide communication services to multiple users within its FOV, at the same time as imaging AOI and processing data for the EO-ALERT service.

<b>Dimensions</b>	1 x 1 x 1.55 m
<b>Dry mass (w. 20% margin)</b>	~316 kg
<b>Wet mass</b>	~321 kg

## Launch Approach

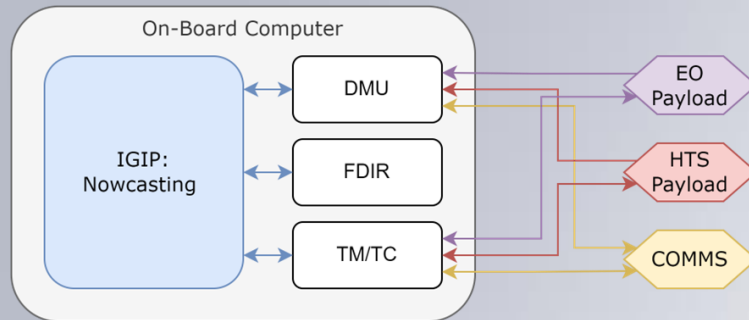
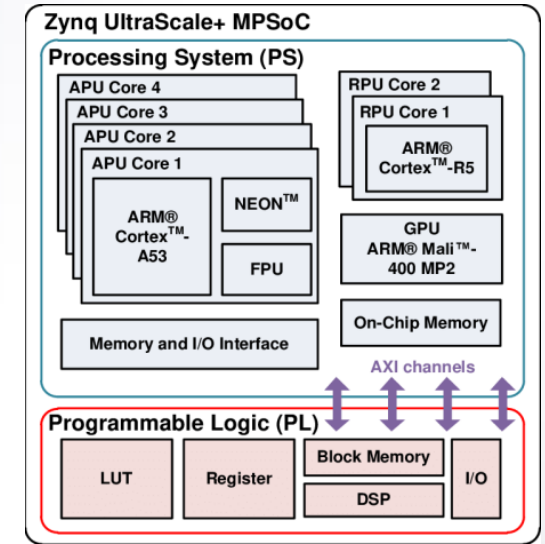
Mass and volume are compliant with Ariane 6 MLS HUB  
4 launches are envisaged, each one carrying 15 satellites belonging to the same orbital plane



# Avionics for on-board processing

The selected avionics is the **Zynq UltraScale +**

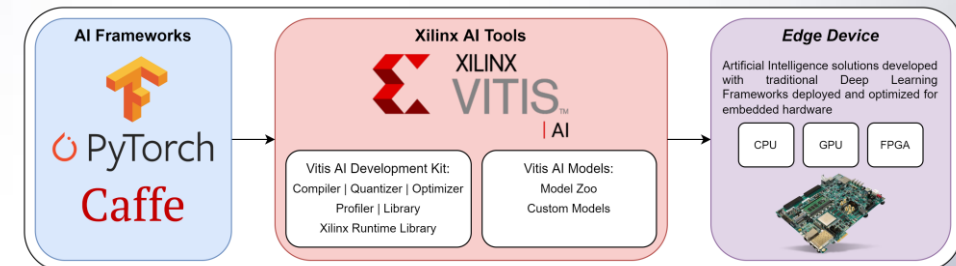
- **Multiprocessor system on a chip (MPSoC) that integrates CPUs, RPU, a GPU and an FPGA**
- **High flexibility to integrate different processing algorithms with hardware acceleration**
- Hardware tested in space in similar applications as in the EOAlert project
- Multiple companies offer both rad-hard and rad-tolerant COTS hardware



Avionics high-level architecture diagram

- Architecture of the system composed by the HTS payload, the EO Payload, the OBC and the communication's system
- The Image Processing Subsystem (IPS) will manage alone the payloads, the processing for EO and HTS, and communications.

- Complexity of the AI algorithms is linked to the avionics hardware
  - A software solution based in AI for this project would include neural networks that need specific hardware to maximize performance.
- To facilitate deployment of AI-based solutions, the processing hardware needs compatibility with deep learning frameworks that facilitate the development and testing of the software.



AI Deployment on Xilinx SoCs

# HTS Communications Payload

## Signal Analysis – Frequency Band

Trade-off between different frequency bands to be used by EQSATCONDR: Ku, Ka, Q/V

### Ka-Band

- Commonly used for LEO satellite constellations
- Significantly affected by atmospheric attenuation but is still manageable with good availability even in equatorial regions
- Highly congested

### Q/V Band

- Relatively unutilized, so the regulatory issues are less restrictive
- Higher bandwidth and data rates to be used
- High degree of rain fade present for these frequencies in the equatorial region

**Spectrum availability was assessed for both fixed and mobile satellite services in the Ku, Ka and Q/V bands (ITU Regulation)**

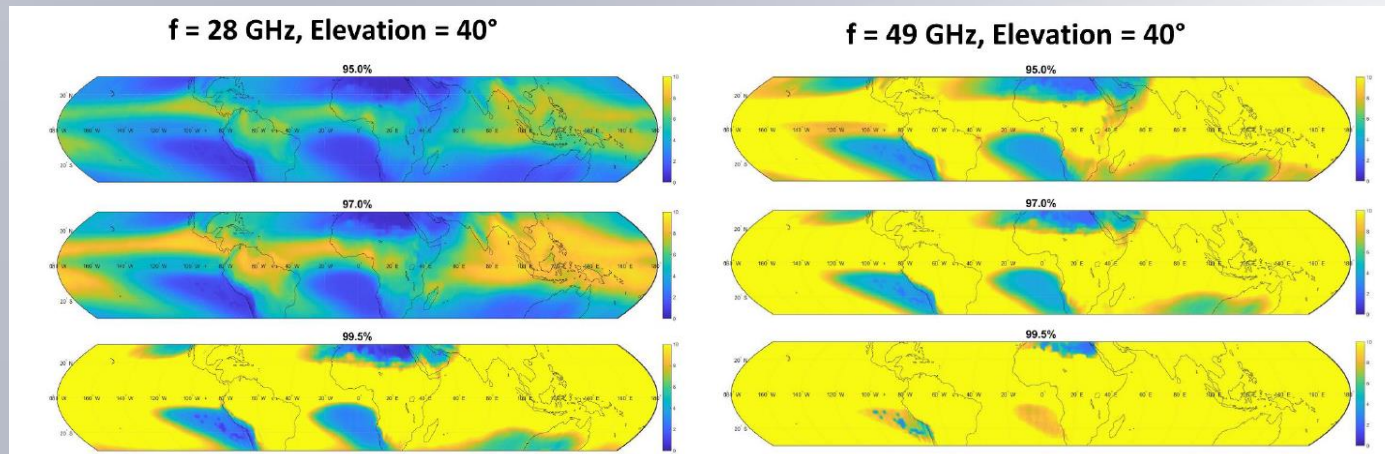
ITU considers to types of protection mechanisms:

- Coordination between services (GSO and non-GSO) where frequency overlap occurs (in both directions of transmission).
- Hard Limits. Effective Power Flux Density (EPFD) limits to protect GSO stations from other non-GSO services.

# HTS Communications Payload

## Connection Availability

**R: Connection availability shall be above 99% for minimum guaranteed user bit rate of 10Mbps**



Rain Fade Maps from Ka Frequency Band (left) to V Frequency Band (right) for 95%, 97% and 99.5% Availability

### Selection of the frequency band

High frequencies, like the Ka-bands and the Q/V bands, are affected by signal attenuation due to heavy rain

Atmospheric attenuation analysis was carried out to assess the areas in which rain fade is at an unacceptable level for the link availability required (threshold set at 10 dB)

Balance the higher bandwidth and data rates achievable in the higher bands with the better atmospheric propagation of the lower ones.

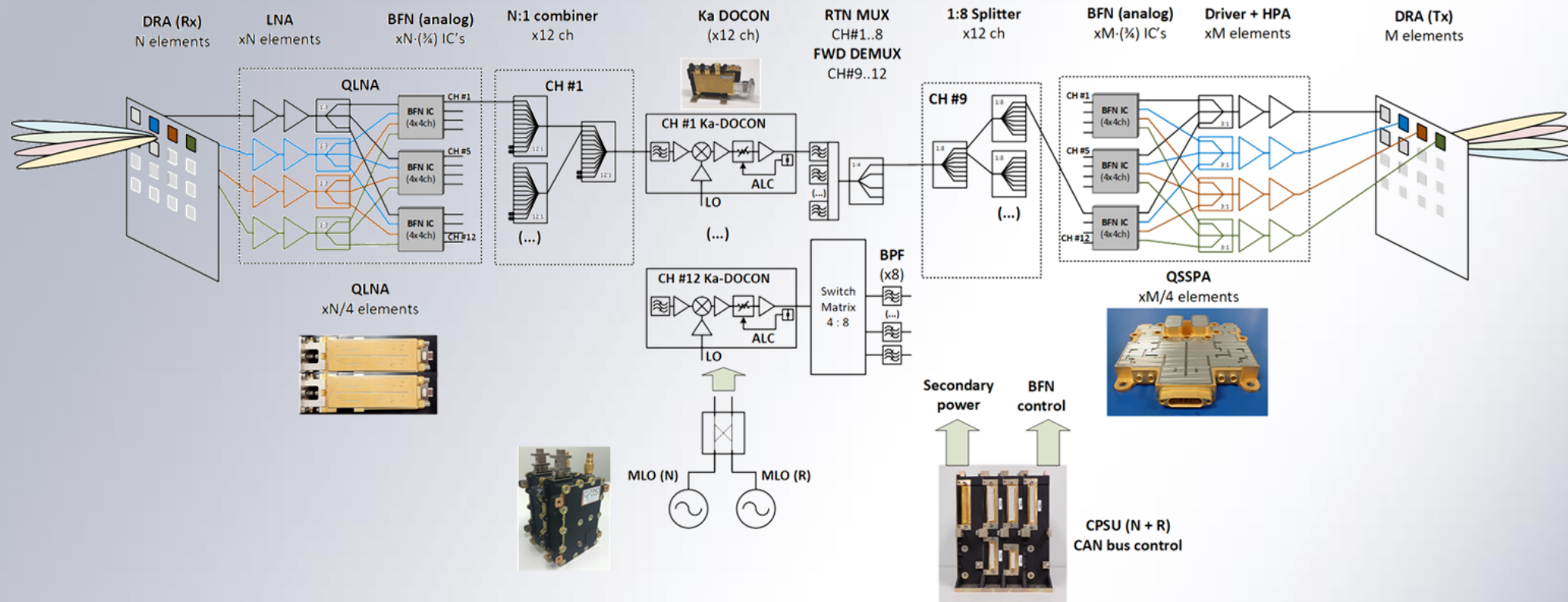


***Ka Band as baseline for the EQSATCONDR HTS Comms Service***

# HTS Communications Payload

## Comms Payload Concept

- Tx/Rx Active phase arrays with **BFN analog ASIC (COTS)** to minimize consumption
- **Transparent payload**



# HTS Communications Payload

## Service Capacity & Datarate

### Rain conditions:

Channel Bandwidth = 10MHz

Modulation = QPSK 3/4

**Datarate = 10.62 Mbps**

**Capacity (8 users per satellite) > 80Mbps**

### No Rain conditions:

Channel Bandwidth = 70MHz

Modulation = 8PSK 3/4

**Datarate = 111.4 Mbps**

**Capacity (8 users per satellite) > 800Mbps**

# HTS Communications Payload

## Latency

- **Satellite payload** is transparent and its contribution to latency is **<0.1ms**
- **RF propagation time** (uplink + downlink) ranges from **7.33ms to 10.25ms**
- **Main delay** comes from **video encoding (55ms) / decoding (15ms)** in case of streaming
- **Using the proper coding (HEVC, etc) and terminal / gateway hardware, latencies below 100ms are achievable**

# HTS Communications Payload

## Link Budget Analysis

- Two link budgets have been performed to assess both user and gateway ground terminal characteristics at Ka-Band. EIRP levels at gateway links are sized to the number of users.
- The following assumptions are also considered:
  - Orbit altitude set to 1100km.
  - Minimum data rate of 10Mbps => Payload designed for **70MHz**
  - 1dB link margin at 99% availability.
  - 18dB of losses due to rain
  - Maximum user antenna size 1m.
  - Maximum gateway antenna size 4.6m.
  - 26.5dBi satellite phased array antenna.
- Payload requirements for this link budget:
  - Minimum **8 beams**, goal 32 beams
  - **G/T > 0.4dB/K**
  - **EIRP** (1 channel):
    - User Link > **60.2dBm**
    - Gateway Link > **47.2dBm (1 channel)**

PARAMETER	USER TERMINAL	GATEWAY (32 Users)
Antenna Size (m)	1.0	4.6
EIRP (dBm)	80	95
EIRP (dBW)	50	65
G/T (dB/K)	16.8	29.8
HPA Power (dBm)	35	36

# HTS Communications Payload

## Link Budget Analysis

Gateway Up-Link			User Down-Link		
	Up-Link Frequency	30.00 GHz		Down-Link Frequency	20.20 GHz
GW Tx	HPA Power	22 dBm	SAT Tx	HPA Power	34.6 dBm
	Tx Power	21 dBm		Tx Power	33.6 dBm
	Tx Antenna Gain	59.00 dBi		Tx Antenna Gain	26.60 dBi
	EIRP (single beam)	80.00 dBm		EIRP	60.20 dBm
	Distance	1100.00 Km		Distance	1100.00 Km
	Atmospheric losses	-18 dB		Atmospheric losses	-18 dB
	Free Space Loss	-182.82 dB		Free Space Loss	-179.38 dB
SAT Rx	Rx Antenna Gain	26.60 dBi	UT Rx	Rx Antenna Gain	43.00 dBi
	Rx Noise Figure	3 dB		Rx Noise Figure	3 dB
	Rx Bandwidth	10 MHz		Rx Bandwidth	10 MHz
	G/T	0.43 dB/K		G/T	16.83 dB/K
	Rx Signal Power	-95.22 dBm		Rx Signal Power	-95.18 dBm
	Rx Noise Power	-103.43 dBm		Rx Noise Power	-103.43 dBm
	Up-Link C/N	8.22 dB		Down-Link C/N	8.25 dB
	QPSK 3/4 C/N minimum	4.03 dB		QPSK 3/4 C/N minimum	4.03 dB
	Tx implementation losses	-1.5 dB		Tx implementation losses	-1.5 dB
	Rx implementation losses	-1 dB		Rx implementation losses	-1 dB
	Required C/N	6.53 dB		Required C/N	6.53 dB
	Link margin	1.69 dB		Link margin	1.72 dB
	Data rate	10.62 Mbps		Data rate	10.62 Mbps

Payload G/T



Payload EIRP



# HTS Communications Payload

## Power Budget (Digital vs Analog BFN)

- **Analog BFN** has a significant reduction in power consumption

Analog BFN selected



		Digital BFN	Analog BFN	Analog BFN
		Full load	Full load	Half load
		8 beams 4 GW beams	8 user beams 4 GW beams	4 user beams 2 GW beams
		Ka band	Ka band	Ka band
Antenna gain	dB	5	5	5
Tx Losses	dB	-0.5	-0.5	-0.5
Number of Tx elements		64	64	64
Beam gain	dB	23.06	23.06	23.06
HPA power	W	0.79	0.79	0.39
Beams		8.4	8.4	52.5
Power per beam	W	5.98	5.98	0.48
Power per beam	dBW	7.77	7.77	-3.20
EIRP	dBm	60.33	60.33	49.36
Total RF power	W	50.27	50.27	25.13321338
HPA efficiency		32%	32%	24%
HPA consumption (1 element)	W	2.45	2.45	1.64
MPA consumption	W	0.28	0.28	0.28
<b>MPA + HPA total consumption</b>	<b>W</b>	<b>175.2</b>	<b>175.2</b>	<b>122.8</b>
ADAR3000 consumption	W	0.38	0.38	0.38
D/A consumption	W	1.5	0	0
UPCON consumption	W	0	0	0
<b>Tx DAC+UPCON total consumption</b>	<b>W</b>	<b>30.0</b>	<b>18.1</b>	<b>18.1</b>
MRO + LO	W	2.5	2.5	2.5
Digital processor consumption	W	70	2	2
<b>Sec. Power consumption (total)</b>	<b>W</b>	<b>277.7</b>	<b>197.8</b>	<b>145.4</b>
<b>Tx heat dissipation</b>	<b>W</b>	<b>227.4</b>	<b>147.5</b>	<b>120.3</b>

		Digital BFN	Analog BFN	Analog BFN
		Full load	Full load	Half load
		8 beams 4 GW beams	8 user beams 4 GW beams	4 user beams 2 GW beams
		Ka band	Ka band	Ka band
Antenna gain	dB	5	5	5
Rx Losses	dB	-0.5	-0.5	-0.5
LNA NF	dB	2.1	2.1	2.1
Antenna Temperature	K	40	40	40
Number of Rx elements		100	100	100
G/T	dB/K	1.07	1.07	1.07
LNA consumption	W	0.85	0.55	0.6
ADAR3001 consumption	W	0.373	0.373	0.373
A/D consumption	W	1.4	0	0
DOCON consumption	W	0	2.13	2.13
<b>Rx total consumption</b>	<b>W</b>	<b>129.3</b>	<b>108.6</b>	<b>100.8</b>
<b>Rx heat dissipation</b>	<b>W</b>	<b>129.3</b>	<b>108.6</b>	<b>100.8</b>

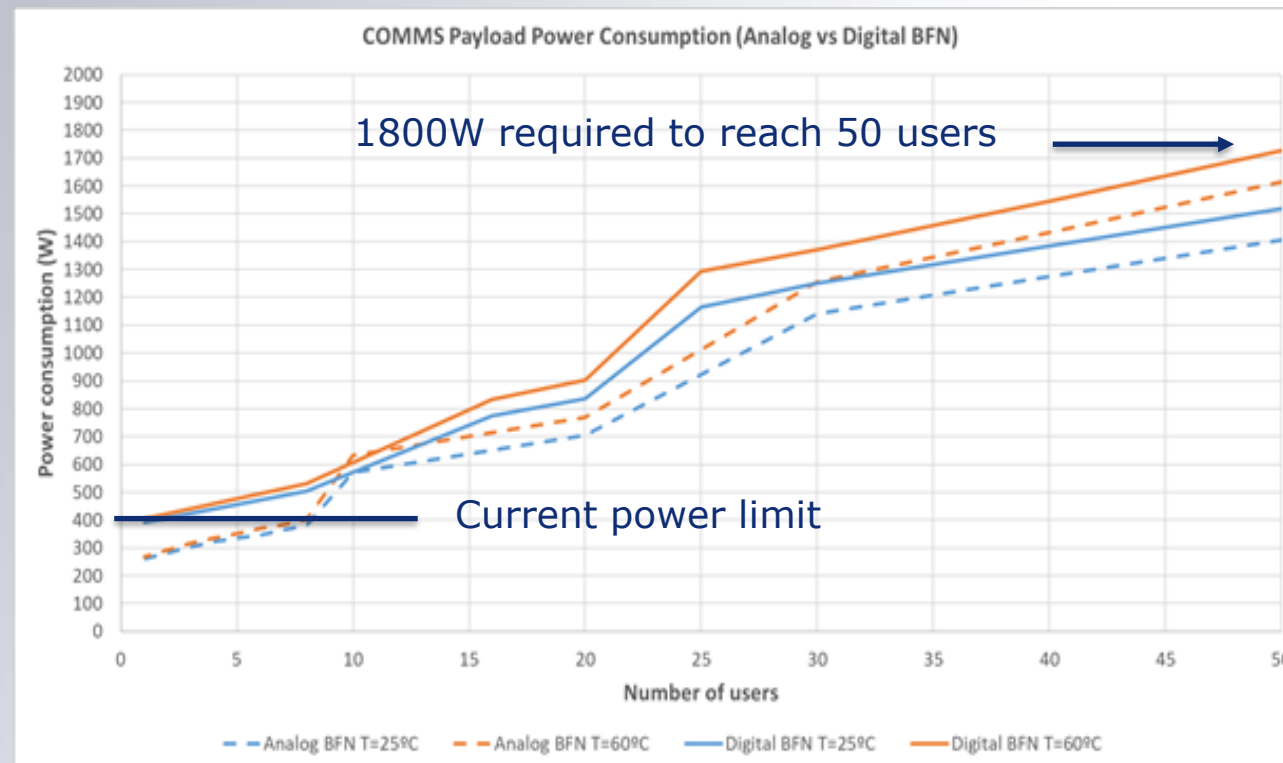
## Payload

<b>TOTAL Payload consumption</b>	<b>W</b>	<b>407.0</b>	<b>306.4</b>	<b>246.2</b>
<b>Margin</b>	<b>%</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>
<b>DC/DC efficiency</b>	<b>%</b>	<b>89%</b>	<b>89%</b>	<b>89%</b>
<b>Primary Power consumption (total)</b>		<b>503.1</b>	<b>378.7</b>	<b>304.3</b>
<b>TOTAL heat dissipation</b>	<b>W</b>	<b>452.8</b>	<b>328.4</b>	<b>279.2</b>

# HTS Communications Payload

## Future improvements / recommendations

- Evaluate the use of **commercial / COTS components** to reduce space segment cost
- **Satellite capacity is limited** by the **available power** in the platform. To increase comms capacity (and revenue) additional power would be required:



# Gateway and user terminals



*Ka-Band ground station from Envistacom LLC*

## GATEWAY

- 3 parabolic antennas to allow simultaneous communication with three in view satellites
- Antenna aperture is 3.5m to 5m
- Adequate satellite tracking suitable for LEO orbits
- Minimum EIRP level required should be greater than 65dBW
- Considering 5dB backoff, a 12W High Power Amplifier (HPA) shall be used
- LNB Noise Figure below 2dB
- Overall RF systems consumption below 600W

***Each antenna will require approximately 18m of clearance in all directions and an absence of obstructions so that they are able to communicate with passing satellites as effectively as possible***

## USER TERMINAL

- Small aperture parabolic dish ( $\leq 1$ m aperture)
- Possibility to be accommodated on a mobile platform
- Minimum EIRP level required for a single user is 50dBW
- Considering 5dB backoff, a 10W power amplifier shall be used
- LNB Noise Figure below 2dB
- Overall RF systems consumption below 150W

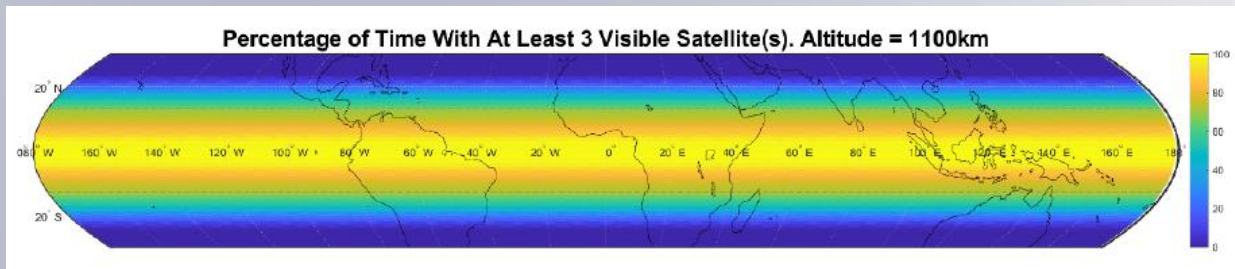


*Ka-Band phased array antenna (left), parabolic antenna (right) for maritime applications*

# Ground Segment Visibility Analysis

## Gateways Visibility Analysis

- Each gateway shall be capable of communicating with up to three satellites at once and acquiring a communication link down to 20° elevation

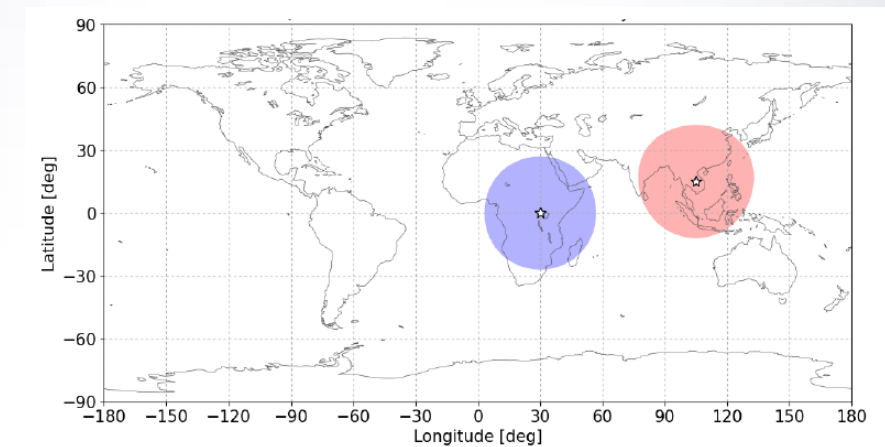


Three satellite visibility map for a 4x15 orbital configuration at 1100km

- ✓ The region within which gateways could be sensibly placed extends to  $\pm 13^\circ$  latitudes north and south to maximize visibility while minimize rain fade

## User Terminal Visibility Analysis

- For the delivery of HTS communication service, at least one satellite must always be visible to the UT



Visibility areas for the baseline orbit of the Equatorial (purple) and low latitude (red) GSs, with a minimum elevation constraint of 5 deg

## Ground Stations Visibility Analysis

- Raw data can be downloaded with less stringent requirements to ground stations and contacts with ground stations is needed also to download telemetry and upload commands
- Looking at the Equatorial ground station, no blind orbits are present, meaning that it can guarantee one contact per orbit, with a maximum gap between contacts of 1.7 hours. This is beneficial both for the data management and data latency

# Earth Observation Payload

## Parameters Evaluated for EO Payload Selection

- The payload shall be able to provide the service of EO **extreme weather nowcasting**.
- The payload shall be able to observe frequencies in the Infrared (IR) section of the Electromagnetic Spectrum (EM), multispectral and hyperspectral.
  - From H2020 project EO-ALERT heritage, the bands extracted as reference are: 6.2 μm, 7.3 μm, 8.7 μm, 10.8 μm, 23 μm. These bands belong to the Long-Wavelength Infrared (**LWIR**) range, this implies the need of a specific infrared detecting equipment which is called a **microbolometer**.
- Visible (**VIS**) and Near Infrared (**NIR**) bands are still desirable.
- **Commercially available imagers** are preferred, that is, Commercial off-the-shelf (COTS) products with high TRL.
- Reduction of mass, power, volume, GSD @1100 km and cost.
- The payload shall comply with the **EO service requirements** and the **EO payload requirements** identified

Camera	Provider	Spectral Bands	GSD	Swath
<b>HyperScout-2</b>	<b>COSINE</b>	<b>50-bands (nominal) VNIR</b> <b>3-bands TIR</b>	<b>@450km</b> <b>channel 1: 75m</b> <b>channel 2: 490m</b>	<b>@450km</b> <b>310 x 150 km</b>
MultiScope 100 & 200	SIMERA	7 bands VNIR	4.75 m @500km	19.4 km @500km
DragonEye Imager	Dragonfly Aerospace	PAN + 6-bands MS	@500km PAN 1.4 m MS 2.8 m	22 km @500km
HyperEye		148 spectral bands from 470nm to 900nm	275 m @500km	570 km @500km
SIRC-EO	MDA Space and Robotics	8-12 μm	250 m @500km	
ECAM-IR1	Malin Space Science Systems	8-12 μm (LWIR)	N/A (wo. optics)	N/A (wo. optics)



**EO payload selected as the baseline for the EQSATCONDR constellation**

**HyperScout-2 (Cosine)**

# Earth Observation Payload

## HyperScout-2

### Channel 1: VIS/NIR

Field of View	31° x 16°
Focal length	41.25 mm
F-number	f/4
Pixel size	5.5 µm
ACT pixels	4096 px
Spectral range	450-950 nm
N spectral bands	50 nominal; up to 120 in boost mode
Spectral resolution	16 nm
Nominal data throughput	45.5 MB/s
GSD @500km	67 m
Swath @500km	280 km
Data volumen single swath	2300 MB raw; 750 MB compressed

### Channel 2: TIR

Field of View	31° x 16°
Focal length	25.78 mm
F-number	f/2.5
Pixel size	17 µm
N Pixels	840 x 700 px
Spectral range	8-14 µm
N spectral bands	3
Spectral bandwidth	B1: 8-14 µm; B2: 10.05-11.24 µm; B3: 11.40-12.50 µm
Nominal data throughput	45.5 MB/s
GSD @500km	330 m
Swath @500km	280 km
Data volumen single swath	250 MB raw; 80 MB compressed

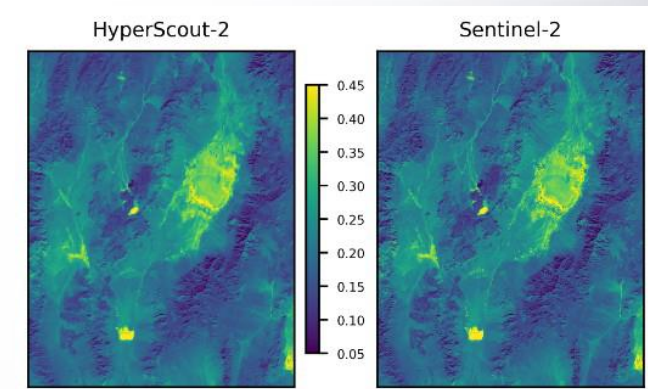
#### Other Features:

- ❑ HW for data processing, VNIR onboard processing, TIR on board processing (in development), onboard data manipulation.
- ❑ Flight Heritage → High TRL

Memories	64 GB / 128 GB
Interfaces	Data & TM/TC: RS422; Power: 12 V
Mass	1.8 kg
Volume	1.8 L
Power	11 W Peak

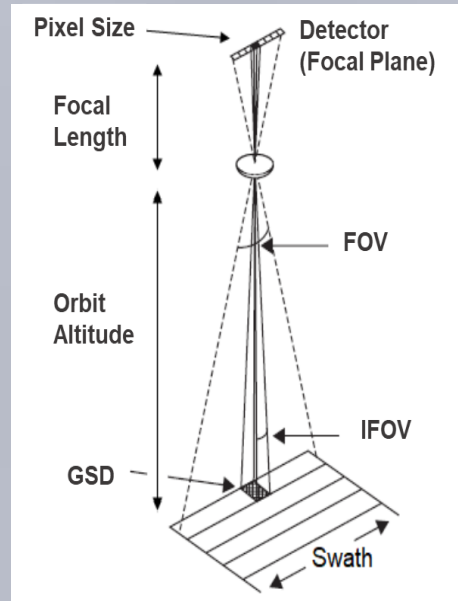
Source: HyperScout-2 datasheet

(<https://www.cosine.nl/cases/hyperscout-2/>)



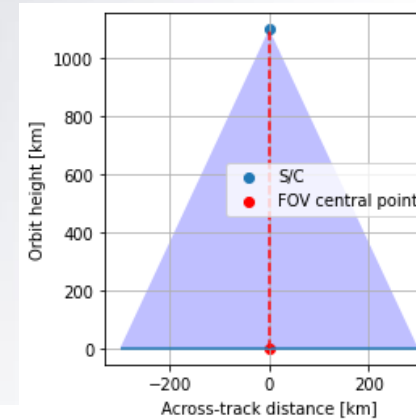
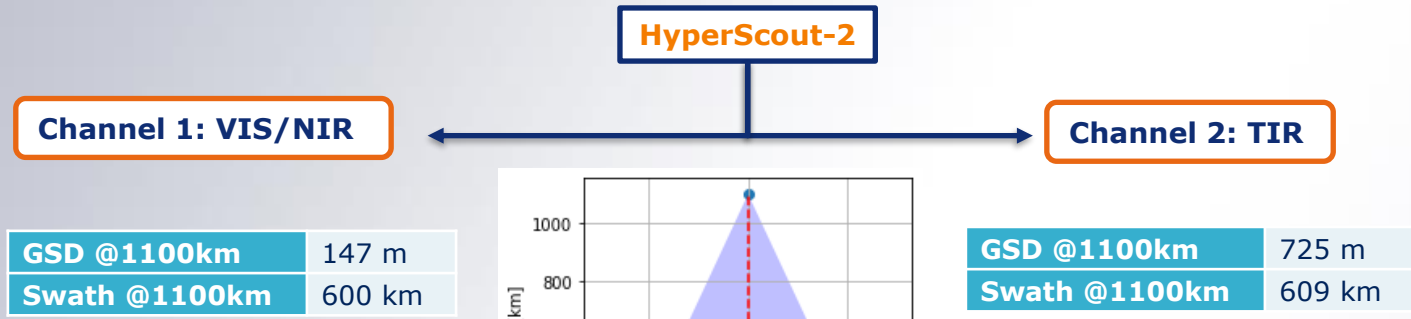
# Earth Observation Payload

## Resolution

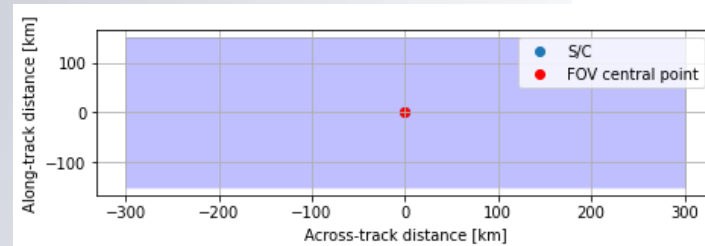


Relation between GSD, h, pixel size and focal length

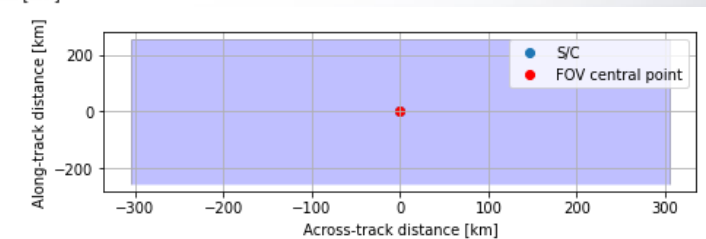
$$\frac{h}{GSD} = \frac{f}{d_{pixel}}$$



EO P/L FOV and ACT swath at EQSATCONDR orbit height with nadir-pointing (VNIR and TIR channels)



EO P/L footprint with nadir-pointing (VNIR)



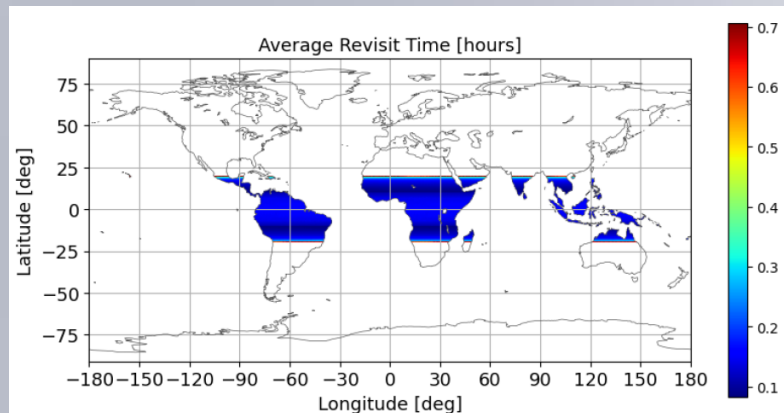
EO P/L footprint with nadir-pointing (TIR)

- Resolutions **not competitive with VHR and MR EO Markets**
- EQSATCONDR will compete against **GEO satellites**

# Earth Observation Payload

## Coverage, Revisit Time and Duty Cycle

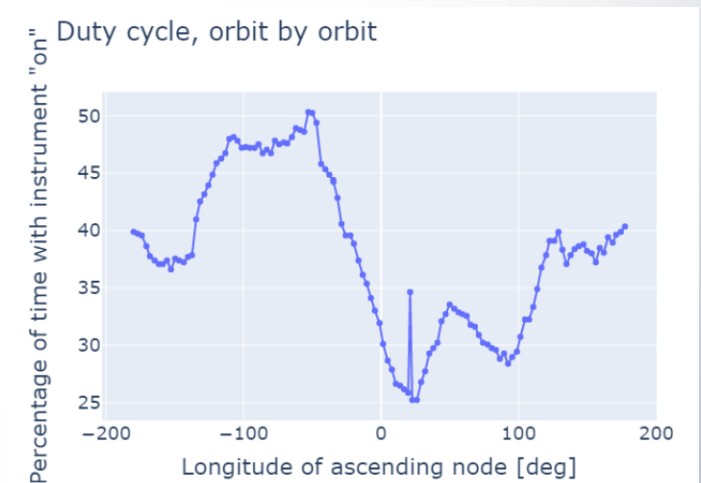
- Given the selected orbit and corresponding coverage band of the comms service, the threshold value of  $\pm 20^\circ$  latitude band is considered for the Earth Observation service.
  - Payload Field of Regard (FoR) of  $\pm 25^\circ$  is required to cover up to  $20^\circ$  latitude. This FoR can be achieved either by the instrument Field of View, or by platform agility.



Average revisit time map for the EQSATCONDR constellation

- Except for a very tiny band around  $20^\circ$  where the revisit time is around 45 min, **the average revisit time is below 15 minutes**
- ✓ System fully compliant with the 30 min goal requirement

- Real operational duty cycle will be defined by the actual users of the service and their operational needs
- ✓ **An average duty cycle of 15% was considered for the EO service**



Duty cycle over land areas for the EQSATCONDR orbit



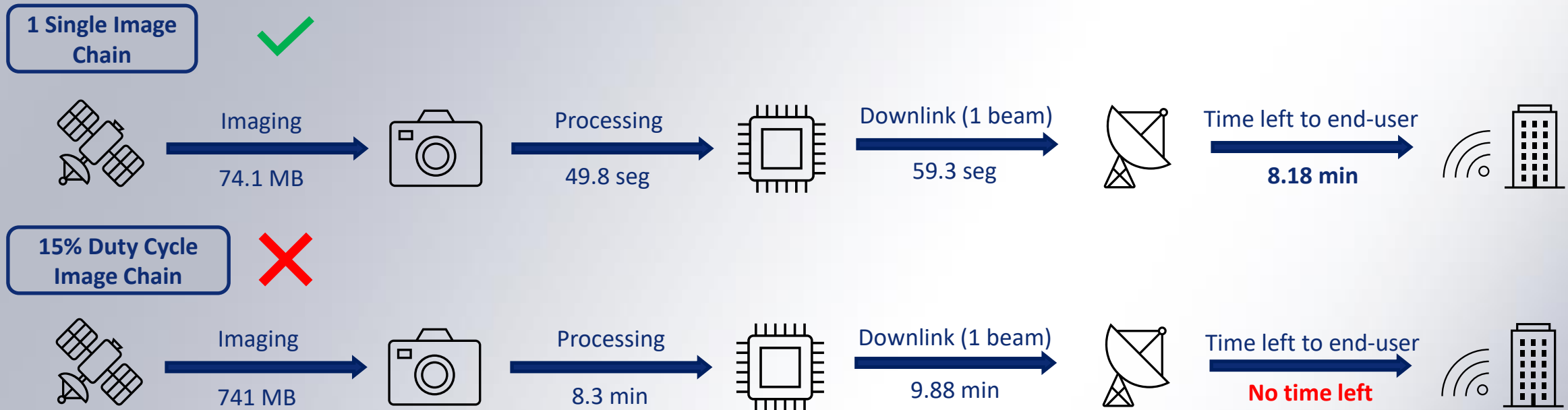
# Earth Observation Payload

## Latency

**R:** EO product shall be available to users in real time

**R:** The system shall be able to process the data on-board with a latency less than 5 min and a goal latency less than 1 min.

**R:** The end-to-end data latency from data acquisition to user delivery should be below 10 minutes





# Key Technologies and TRL Status

## Small Satellite Platform (TRL 3)

- An existing DEIMOS platform design (**mini4EO**) will be exploited and adapted to the needs of the dual service
  - Following the initial **SAT4EO** System Engineering and Technology Prototype (SAT4EO GSTP) study, the program has been continued thanks to the further DEIMOS internal investment in the SAT4EO+ platform, which is complemented by institutional support. Important to remark the Critical Elements development (SAT4EO-CE Incubed) supported by ESA
  - **Sat4EO+ PDR** held in Q4 2022. For the AOCS subsystem, under the scope of **SAT4EO-CE, CDR** held in Q4 2022.

## HTS Communications Payload (TRL 5-6)

- COMMS payload is based on existing units (converters, filters, CPSU) and main RF blocks (LNA and SSPA) that come from existing units but need to be packaged to meet antenna dimensions.
- Analog BFN is based on Analog Devices BFN integrated circuit that has been qualified for new space as plastic COTS.

## Small Satellite for dual-service (TRL = 1)

- Innovative and new concept for the LEO Equatorial dual HTS telecommunications (telecom) and Earth observation (remote sensing) service
- During the de-risk activity, this concept has been matured to reach a TRL 2.

## Earth Observation Payload (TRL 7)

- EO payload selected, HyperScout®2, is based on available COTS units with flight heritage (TRL 9).
- However, this camera is developed (and thus qualified) to fly in LEO around 500 km. For the EQSATCONDOR project, changes are not necessary in the design, but at least delta qualification is necessary to assess the feasibility within the new environment

## Avionics for on-board EO processing (TRL 7)

- The selected avionics for OB processing have varying TRLs in the range 7 to 9, depending on the technology employed.
- No design modifications have been identified for the use of this equipment in the EQSAT mission, but at least delta qualification is necessary to assess the feasibility within the new environment.

## On-board EO processing algorithms

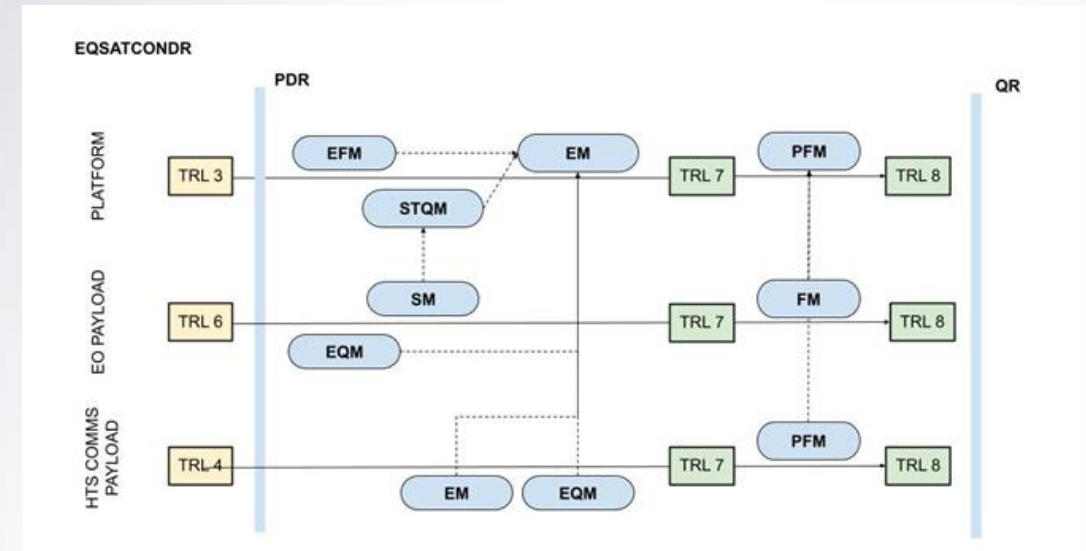
- DEIMOS brings an on-board processing and AI-based mission and system concept from mid-TRL activities such as EO-ALERT (H2020, TRL 5 late-2020) and SWANS (TRL 4).

# Preliminary Development Plan

## Master Schedule

Milestone	Description	Date
KO	Phase 0 Kick-Off	T0
PRR	Preliminary Requirements Review	T0 + 6
SRR	System Requirement Review (End of Phase B1)	T0 + 12
PDR	Preliminary Design Review (End of Phase B2)	T0 + 18
CDR	Critical Design Review (End of Phase C)	T0 + 30
QR	Qualification Review	T0 + 57
AR	Acceptance Review	T0 + 58
ORR	Operational Readiness Review (End of Phase D)	T0 + 59

## Model Philosophy



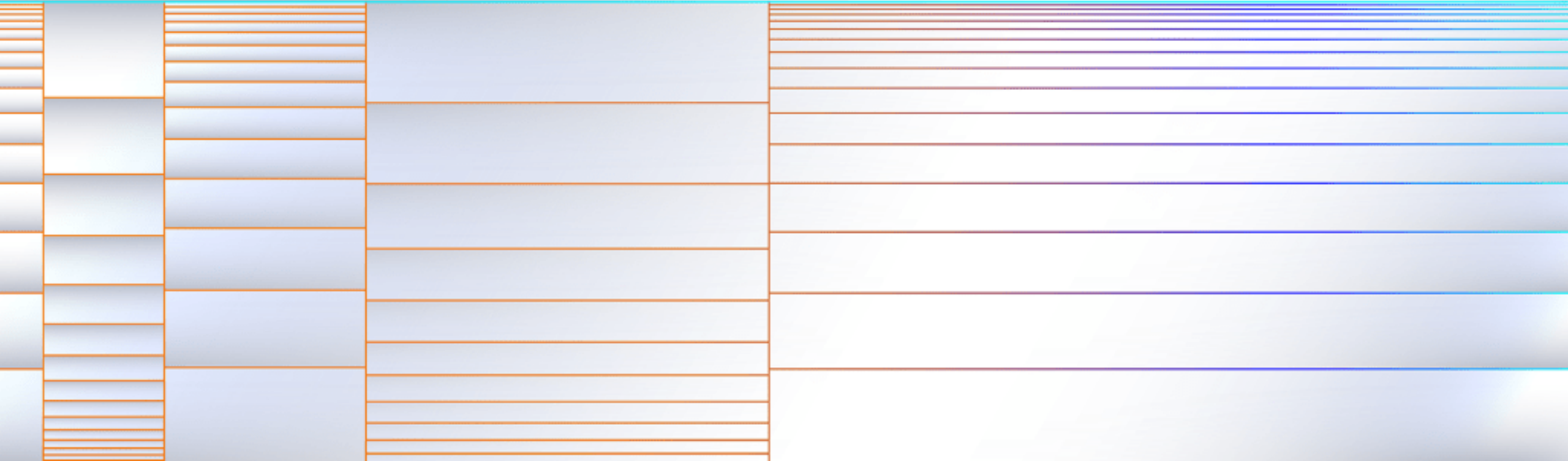
EQSARCONDR Development Plan

## Constellation Production

- 4 satellites per month is envisaged with the aim of deploying the full constellation in less than two years
- Deimos current capabilities allow to integrate two mini-satellites per month
- Internal investment to enlarge both the infrastructure and the personnel for constellations' integrations

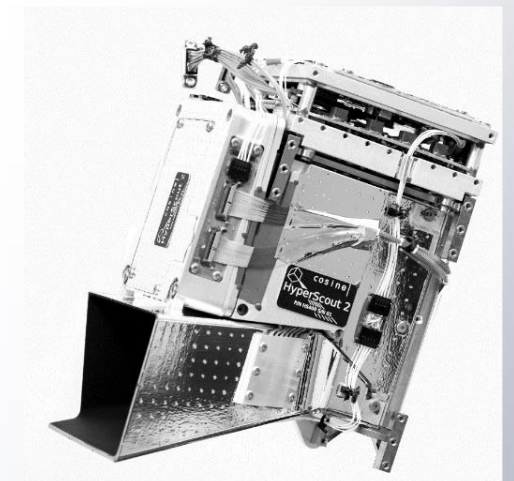
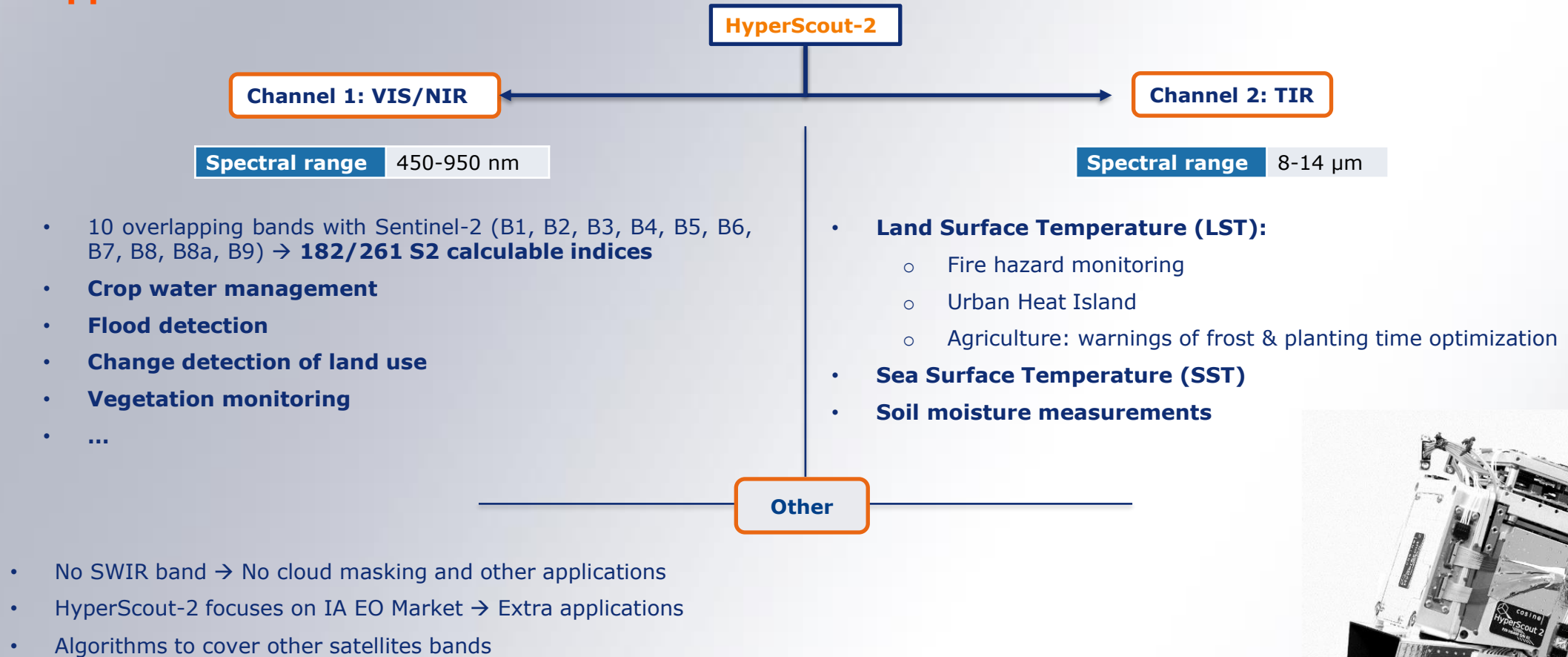
# 5

## EVALUATION OF THE EO SERVICE

A decorative graphic at the bottom of the slide consisting of a grid of horizontal lines. The lines are colored in a gradient from orange on the left to blue on the right, with a white background in the center.

# Evaluation of the EO Service

## Applications of Interest



HyperScout-2 EO P/L

# Evaluation of the EO Service

## Applications of Interest

- **50 potential use cases** identified within **13 different application segments** (based on EUSPA segmentation<sup>1</sup>)
- Potentially more cases feasible if military applications are considered
- Detailed applications to be explored at a later stage



### Agriculture

- Carbon content assessment
- Environmental impact monitoring
- Biomass & vegetation monitoring
- Pastureland management
- Climate & weather services



### Emergency management

- Early warning
- Human displacement monitoring
- Post-event analysis
- Preparedness
- Rapid mapping



### Forestry

- Biomass monitoring
- Deforestation/degradation monitoring
- Forest inventory monitoring
- Forest vegetation health monitoring
- Illegal logging monitoring
- Forest exploitation certification



### Biodiversity

- Ecosystems monitoring



### Fisheries

- Fish stock detection



### Environmental monitoring

- Environmental auditing
- Environmental resources management
- Impact studies and ESG



### Climate services

- Climate change mitigation and adaptation
- EO-based climate modelling



### Energy & raw materials

- Environmental impact assessment
- Illegal mining monitoring
- Renewable energy assessment
- Risk assessment for energy assets



### Insurance & finance

- Risk assessment & modelling
- Event footprint
- Index production



### Infrastructure

- Environmental impact assessment
- Monitoring of impact of human activities on infrastructure
- Vulnerability analysis



### Aviation & drones

- Particulate Matter Monitoring
- Aircraft Maintenance and Operation Optimization
- Hazardous weather id.



### Maritime

- Marine pollution monitoring
- Ship route optimization
- Metocean (meteorology over oceans)



### Urban development

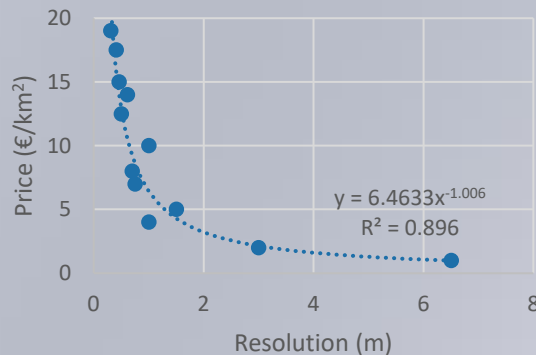
- Air quality monitoring
- Light pollution
- Urban heat islands
- Informal dwellings

# Evaluation of the EO Service

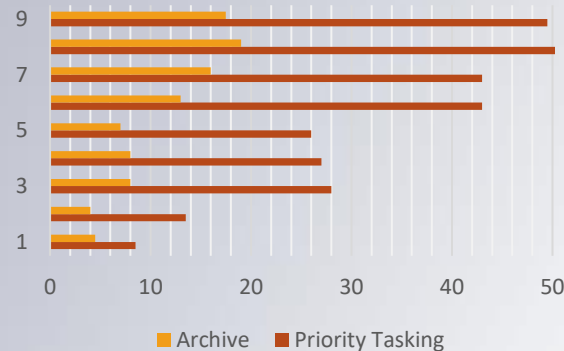
## Pricing Options

### Pay per image (€/km<sup>2</sup>)

- Price point based on **extrapolation from commercial imagery** data considering resolution (low) and very low latency
- Two price points: archival data & low latency data (equivalent to priority tasking, 3.08x higher price on average)



Effect of resolution on pricing (Source: Up42<sup>1</sup>)



Effect of timeliness on pricing (Source: Up42<sup>2</sup>)

### Subscription model (€/year)

- Unlikely model for comm'l customers: prefer pay per image
- **Preferred model for institutional customers:** position as cheap way to access better-than-GEO EO capabilities (e.g., Meteosat-like)
- Potential price point **based on value of competing GEO systems**

Program	Agency	Budget (EUR million)	Included in budget	Duration (years)	Value per year (EUR million)
Meteosat NextGen	Eumetsat	1,300	3 satellites, launch, ground segment, operations	12	108.3
GOES-R (16-19)	NOAA	11,000	4 satellites, launch, ground segment, operations	20	550
Himawari 8-9	Japan Meteo Agency	370	2 satellites, launch	15	25
Chollian 2A/B	KARI	510	2 satellites, launch	10	51

Potential pricing for EQSATCONDR data: €14B/year value creation

Instrument channel	Resolution (GSD)	Expected pricing (archive)	Expected pricing (low latency)
VNIR	147 m	0.04 €/km <sup>2</sup>	0.13 €/km <sup>2</sup>
TIR	725 m	0.01 €/km <sup>2</sup>	0.03 €/km <sup>2</sup>

- If priced as "low cost service", need to be below Himawari cost
- **Potential range of prices: EUR 5-25 million / year**
- Feasibility of prices to be evaluated with customer interactions in later studies

<sup>1</sup> Includes pricing from WorldView 2-4, GeoEye 1, Pleiades 1A/1B, Quickbird, Kompsat 3/3A, Deimos 2, IKONOS, Kompsat 2, Spot 6/7, PlanetScope, and RapidEye  
<sup>2</sup> Includes pricing from WorldView 2-4, GeoEye 1, Pleiades 1A/1B, Kompsat 3/3A, Deimos 2, Kompsat 2, Spot 6/7, and TripleSat

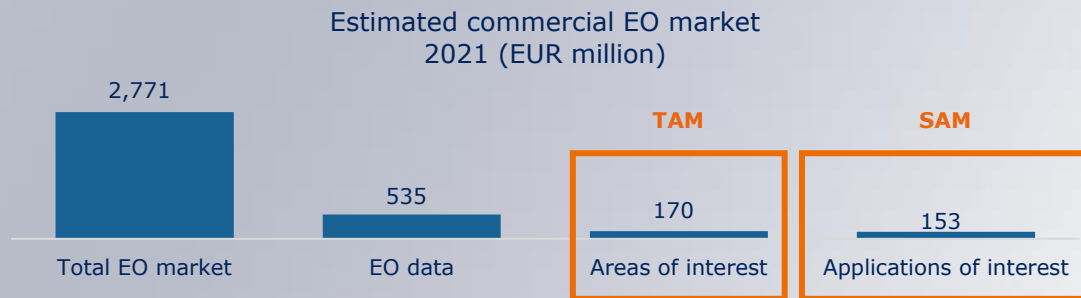


# Evaluation of the EO Service

## Market Assessment

### Commercial

- Definition: **EO data market in areas of interest** (TAM) and **applications of interest** (SAM)
- Top-down estimate based on EUSPA data, assume constant growth (5.5% CAGR, same source)



### Institutional

- Bottom-up estimate based on total potential customers (countries) and potential pricing (see range in previous slide)
- 119 countries in areas of interest: 42 micronations (e.g., islands), **77 potential targets**
- Assume same growth as for Commercial market
- Assume total and serviceable markets coincide

Price per year (EUR million)	Total addressable market (EUR million)
5	385
25	1,925

→ Used as baseline  
→ Potential upside

### Market opportunity for EQSATCONDR EO service

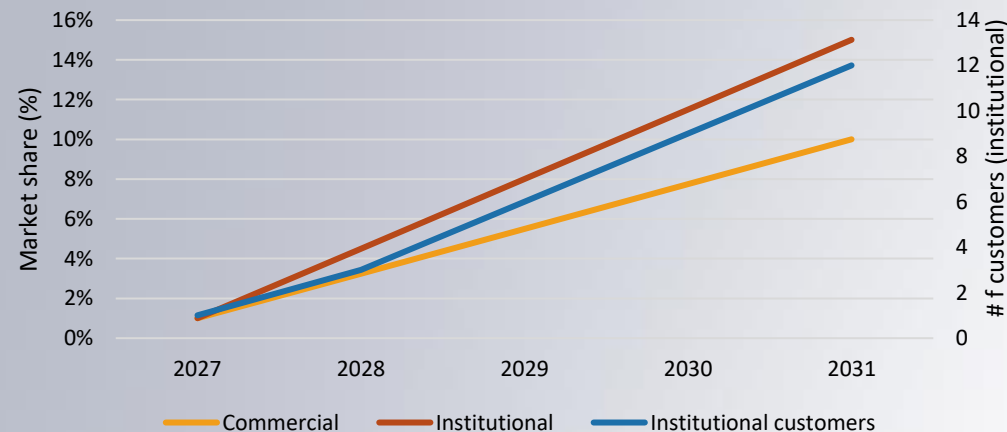
	2021, EUR million		2031, EUR million	
	TAM	SAM	TAM	SAM
<b>Commercial</b>	170	152	290	260
<b>Institutional</b>	385 – 1,925	385 – 1,925	657 – 3,284	657 – 3,284
<b>Total</b>	<b>555 – 2,095</b>	<b>538 – 2,078</b>	<b>947 – 3,574</b>	<b>917 – 3,544</b>

# Evaluation of the EO Service

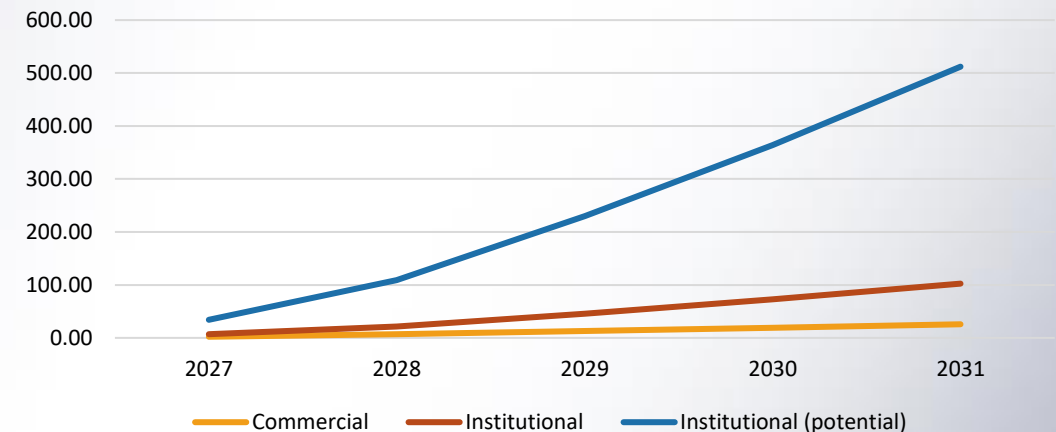
## Revenue Potential

- Revenue potential **depends strongly on capacity to capture customers and institutional pricing**
- Reasonable assumptions can provide an order of magnitude estimate: need to be validated at later design phases
- Basic assumptions:
  - Lifetime: 7 years, start in 2027
  - Market share targets: 10% for commercial, 15% for institutional (12 customer countries), 1% at start
- Cumulative revenue potential: EUR 0.3-1.3 billion

Potential market share evolution

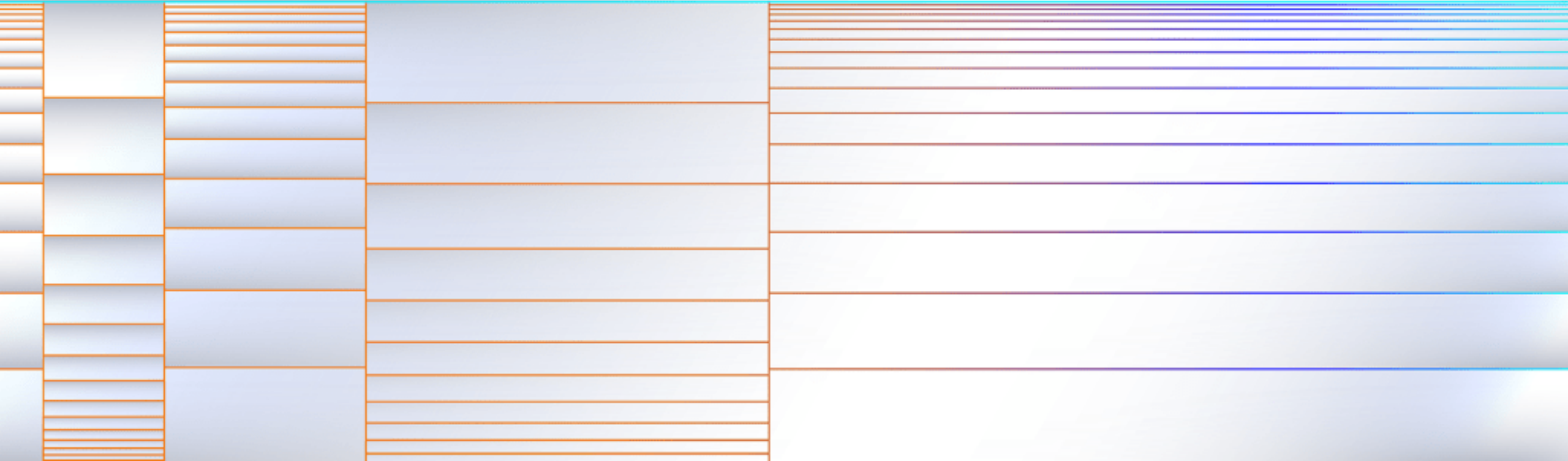


Potential evolution of revenues



# 6

## EVALUATION OF THE HTS COMMUNICATIONS SERVICE



# Evaluation of the HTS COMMS Service

## Applications of Interest

Avoid

- ✗ **Niche markets** that are the targets of major LEO constellations such as Starlink and OneWeb broadband services → They focus on larger use cases such as home broadband or maritime shipping

Focus on

- ✓ **Energy, Mining, Transport and Civil Engineering sectors** who have a strong commercial requirement for low-cost connectivity solutions in remote areas of the tropics.
  - Medium to long-term installations such as civil engineering works or open-cast mining which require data connectivity
  - Short-medium term weather forecasts and warnings of rain and lightning to plan their activities
- ✓ Take advantage of the GS architecture and resources to act as a **reliable** and **near-real time** communication **channel for downloading the EO products**, reducing the data timeliness (latency).
- ? Other **potential applications** such as IoT/condition monitoring data, maritime shipping, road tolling, remote heavy equipment operators... → Considered for the market estimation but not in the business case due to saturation of the system.

# Evaluation of the HTS COMMS Service



## Pricing Options

- **Growing investment in localised prediction systems by commercial weather forecast and advisory services.**
- The Emergen report estimates that over 44% of the €1.74bn weather alert investment will be in the Asia Pacific region.

Report by Emergen Research "Weather Alert and Warning Systems Market 2021"

ACTIVITY	Market size	Notes
Global Storm Alert Services	€1,740,000,000	Emergen report 2021
Tropical Region Weather Alert	€87,000,000	Estimated 5% of global
Government/Institutional Weather Alert	€65,200,000	Assumed 75% of total
Commercial Weather Alert market	€21,750,000	Assumed 25% of total

Supplier	Service	Mbps (download) Or usage	Pricing (monthly)	Location
Eutelsat	Domestic BB	22	\$41.00	UK
Eutelsat	Domestic BB	37	\$62.00	UK
Eutelsat	Domestic BB	75	£96.00	UK
Iridium	Voice & Text 150 Mins/Month	Data packet 340 Bytes	\$109.99	Global
Inmarsat	Fleet BB 75MB	Usage 75MB per month	\$309.00	Global
Inmarsat	Fleet BB 1024 MB	Usage 1024MB per month	\$1,516.00	Global
SpaceX Starlink	Domestic BB	90-200	\$99.00	USA
SWARM	150 LEO satellites for IOT	IoT service (e.g., water monitoring)	\$5.00	Global
Orbcomm	ORBCOMM IOT	Data and tracking	\$33-\$90	Global but mainly mid latitudes
Globalstar	Commercial IoT	Data and tracking	\$18-\$35	80% of globe. Equatorial Gaps

Pricing for the HTS service is estimated based on price and capability of competing services

Total Serviceable Market for the HTS service

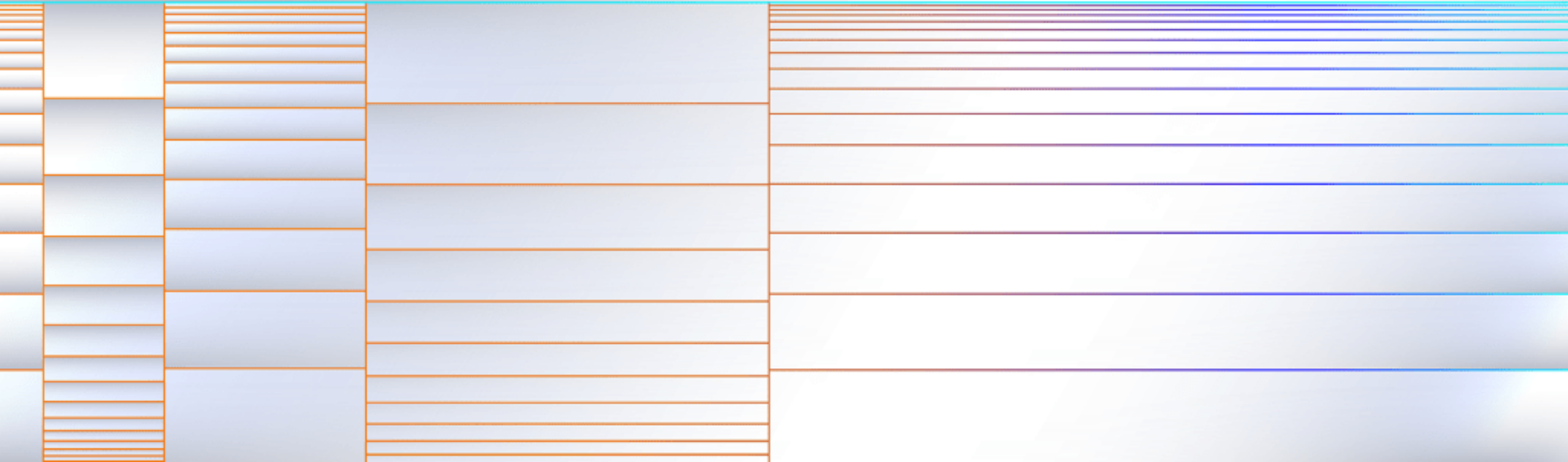


Pricing (EUR/month)	Yearly revenues (EUR)
35	201,600
55	316,800
75	432,000
100	576,000

**The service would be able to capture less than 1% of the total Tropical Region Weather Alert market.**

# 7

# EVALUATION OF THE DUAL SERVICE



# ROM Cost Estimate

## Total System

- Total Satellite
  - Payloads (Communications & Earth Observation)
  - Platform
- Launch
- Total Ground Segment
  - Gateways
  - User Terminal
  - Control Centre
- Operations and Maintenance

Approach for the constellation deployment:

- First unit (PFM), covering the non-recurring cost
- 59 units (FMs), as recurrent ones

SATELLITE	First Unit Cost (ROM) [M€]	Recurrent Cost (ROM) [M€]
Platform (mini4EO)	14.5	8.0
EO Payload	0.5	0.4
HTS Payload	10.3	6.1
<b>TOTAL</b>	<b>25.3</b>	<b>14.5</b>

TOTAL SYSTEM	Cost per Unit	Units	Total Cost [M€]
<b>Satellite</b>	First Unit: 25.3 M€/satellite Recurrent Units: 14.5 M€/satellite	60 satellites (1NRC + 59RC)	881
<b>Mission Control Centre</b>	5 M€	-	5
<b>User Terminals</b>	0.1 M€/user terminal	480 (60 satellites serving 8 user beams at time)	48
<b>Gateways – Fixed Cost</b>	2 M€/gateway	30 gateways	60
<b>Gateways – Variable Cost</b>	0.11 M€/year·gateway	8 years * 30 gateways (Gateways development)	26
<b>Launch &amp; Insurance</b>	75 M€/launch	4 launches of 15 satellites	300
<b>Operations &amp; Maintenance</b>	3 M€/year	7 years	21
<b>TOTAL</b>			<b>1341</b>

# Evaluation of the Dual Service

Service	Baseline	Upside
EO	586.4	2,426.4
HTS	1.6	4.6
<b>Total</b>	<b>588.0</b>	<b>2,431.0</b>
<b>HTS share of total</b>	<b>0.3%</b>	<b>0.2%</b>

Revenue potential for the combined HTS and EO services (EUR million)

## System would only recoup the total investment in the upside scenario

- Total cumulative cash flow through the system's lifetime would be positive in the last year of operations, reaching EUR 1081.50 million of total profits.
- In the baseline case though, total cumulative cash flow at system lifetime would still be EUR -761.50 million.

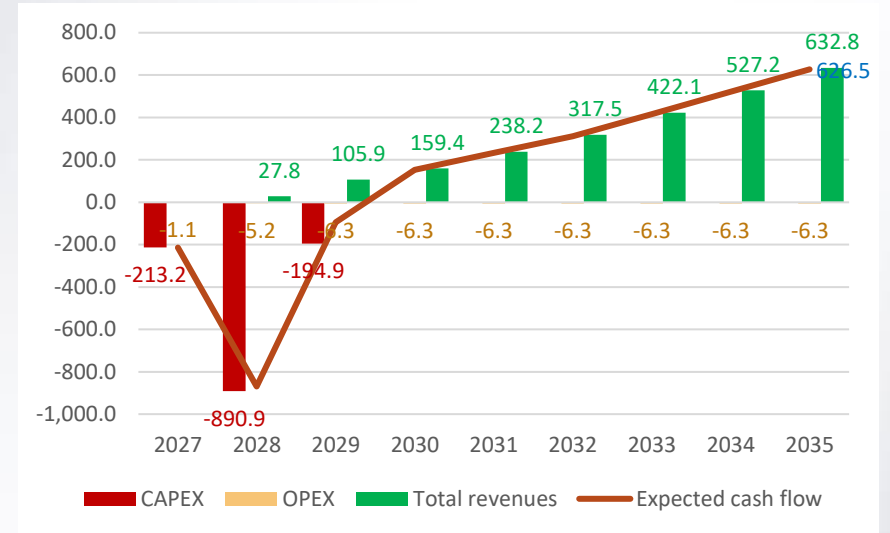
NPV of the EQSATCONDR system in its current configuration is negative for the baseline case, but positive for the upside case

The system is not feasible in its current configuration from a business point of view

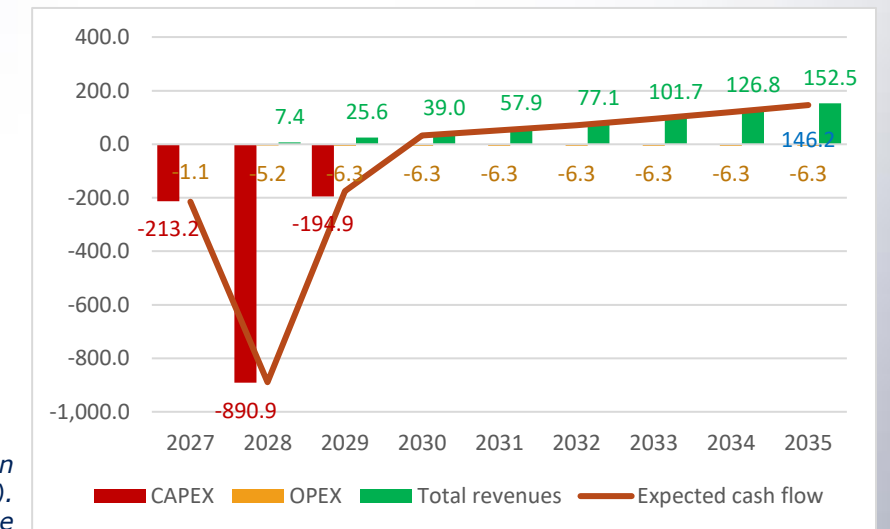
Scenario	NPV (EUR million)
Baseline	-799.8
Upside	+162.3

Net Present Value of the EQSATCONDR system

Financial projection (EUR million). Upside case



Financial projection (EUR million). Baseline case





# Conclusions

EQSATCONDR service has been evaluated to be **technically feasible**, although **not feasible from a business point of view**

- The revenue potential is too low to recover the investment required to deploy the system.

**The contribution of the HTS service to the revenues is negligible while significantly driving the cost of the satellites**

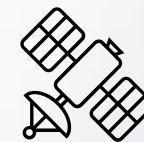
- EUR 6.1 million payload costs, ~42% of total recurrent satellite costs
- Additionally driving requirements on power, orbital configuration, operations, etc., which further increase costs.
- Even if the initial 50 expected users per platform were reached, the improvement would be negligible on the total revenue at the end of the mission

**For the EO service, the institutional market has been found as the ideal target for EQSATCONDR**

- Assumed that, at the end of the lifetime, a 10% market share is reached in the commercial market, and a 15% market share is reached in the institutional market
- Significant effort should be done for early customer engagement

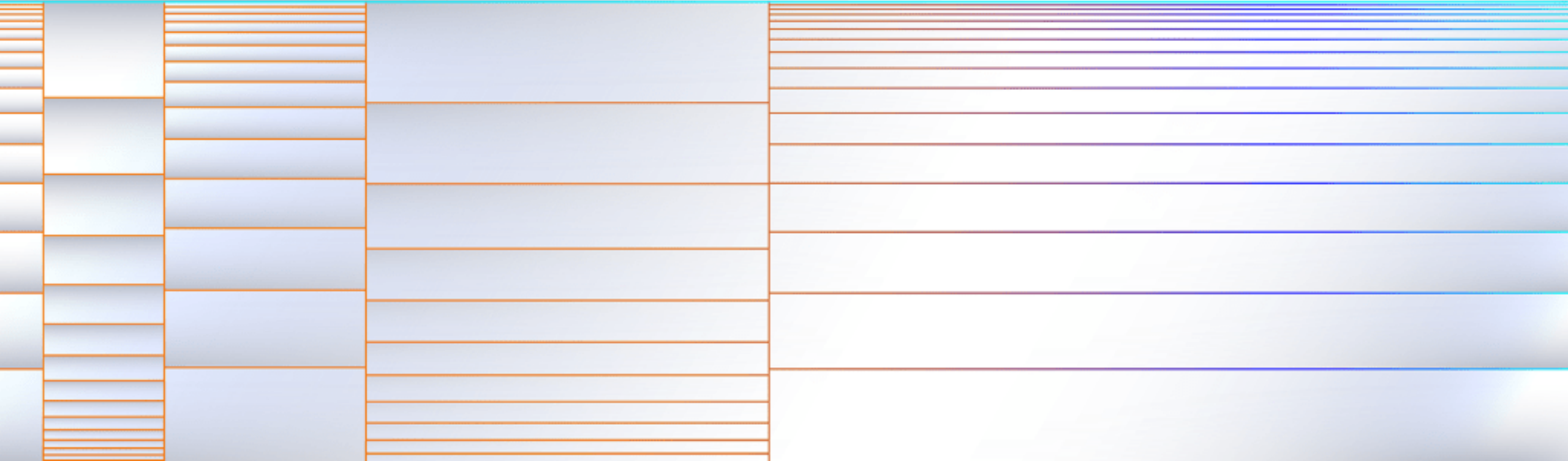
**To improve the financial profitability of the service...**

- Evaluate alternative launchers to reduce launch costs
- Use gateways as a service (GaaS)
- Identify alternative user terminals
- Eliminate the HTS communications service



# 8

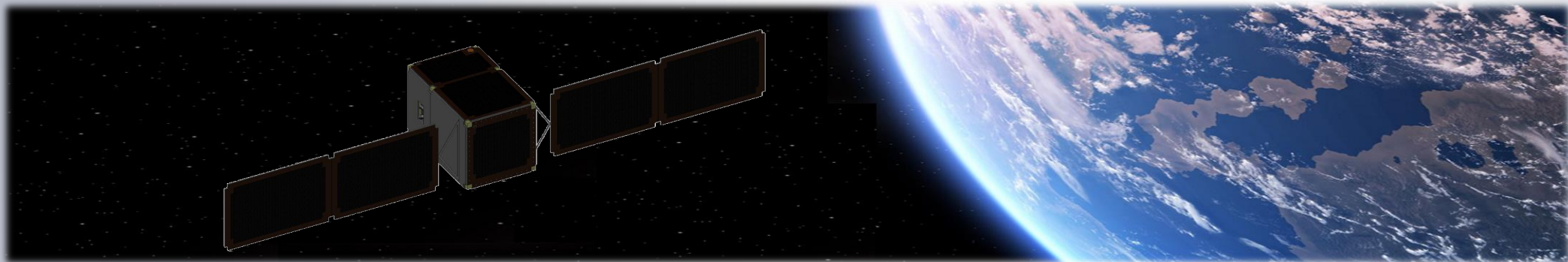
## FUTURE STEPS



# Open Points for future phases

A list of open points has been identified since their detail was out of the scope of a de-risking activity...

- mini4EO platform lifetime is 7 years (COTS selection). However, the first batch is expected to operate with an extended lifetime up to 8 years → **lifetime of the P/F & P/L units would require an assessment with the supplier.**
- Study the **impact of having only half of the constellation available during the first year of operations.**
- Link budgets presented for the EQSAT concept show **margins lower than the 3dB as per ESA margins policy for Phase 0 studies.**
- **Storage needs** for the constellation units was preliminarily addressed but requires further analysis.
- A **Spare Philosophy** needs to be addressed.
- A consolidated list of **Long Lead Items (LLIs)** has to be included.
- A formal RFQ/RFI process shall be initiated with the **EO P/L provider** Cosine.
- An **assessment on the full constellation schedule** is required.



# PERTEO Project

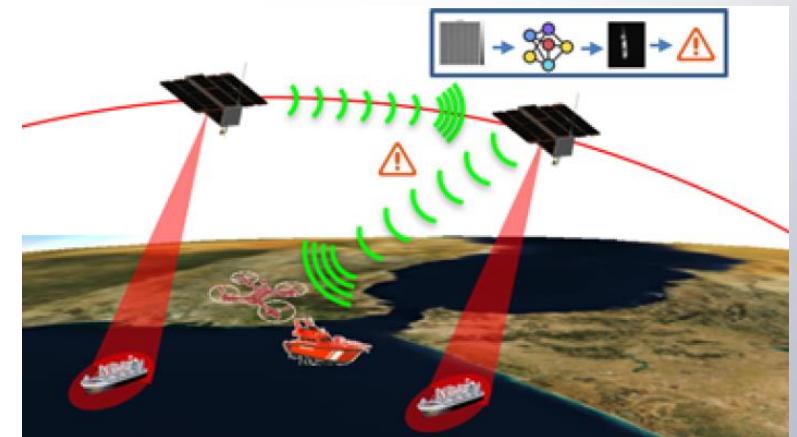
## PERTEO: Persistent Real-Time Earth Observation for Responsive Disaster Management

### Origin

- **TARGET:** ESA Open Space Innovation Platform (OSIP) for the ESA Initial Support for Innovation.
- **ESA** identified as one of the accelerators the need for "**rapid and resilient crisis response**" and as one of the solution elements it is highlighted "timely collection, dissemination and transformation of the relevant data relies on **in-orbit processing and an intelligent, fast and secure interconnected space network** to ensure the safety and prosperity of citizens and builds resilience to climate change. Space should enable European governments and emergency services to respond to natural disasters, by providing timely and accurate high-resolution images...".

### Main Objectives

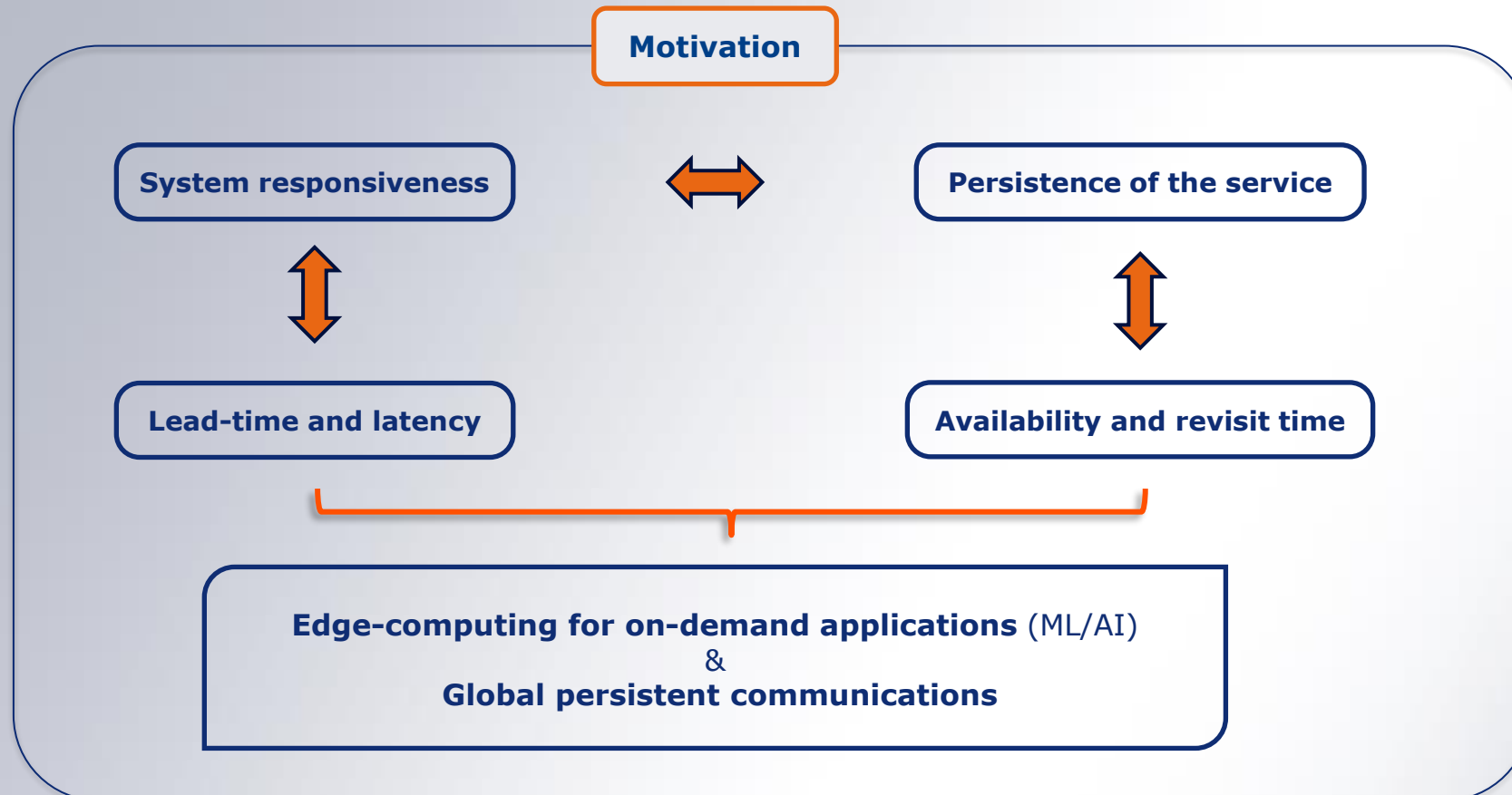
- To define and analyse the feasibility and performance of a Persistent Responsive Real-Time Earth Observation small satellite constellation mission (PERTEO) to **support disaster management** and therefore become an **essential service** to **save lives** and **combat climate change**.
- This mission would provide a global democratic service to support disaster management, in both the **pre-disaster (mitigation, preparedness) and post-disaster (response) phases**, and would dramatically improve satellite-based Disaster Management services Space applications and thus allow nations to manage more effectively emergency and crisis situations.



# PERTEO Project

## Motivation of the Activity

- Current satellite-based Disaster management services are neither persistent nor highly responsive



# PERTEO Project

## Motivation of the Activity

- The PERTEO mission would provide a semi-autonomous heterogeneous constellation (**Persistency**), providing a highly responsive (**Real-time** tasking and product delivery) service.
  - The design of the constellation includes **three types of sensing acquisition: SAR, Hyperspectral and VHR** combining their capabilities to achieve almost real-time due to their in-orbit distances.
  - **Six platforms** are considered in **each** orbit organized in pairs mounting the same instrument.
  - Solution is **responsive: Real-time** (<1 min, down to seconds) is achieved in first observation product.
  - **Persistency** is achieved with a **low revisit time** (<1 hour any payload; < 3 hours any specific payload choice)
  
- A **persistent comms link**, e.g., GEO-relay or ISL, enables **software defined real-time changes in the satellite tasking**, in the **satellite application configuration** (i.e., AI app change), and enables **real-time global product delivery**.
  - The order of the observations from the payloads depends on the product and service
  - **In most cases the SAR leads the constellation processing logic, followed by the Hyperspectral or the VHR**
  - The event inferred by the leading platform will direct the acquisition of the platform coming behind.

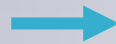
# PERTEO Project

## Mission Design

- Constellation of **48 satellites** placed in 8 orbital planes
- Sun Synchronous Orbit (SSO) at 500 km and inclination of 97.4°
- Revisit time over the Equator below 1.2 hours and 1 hour over Europe (assuming an instrument FOV of +/- 30°)

### Use Cases:

1. Floods
2. Air pollution
3. Ship detection
4. Fire
5. Storm

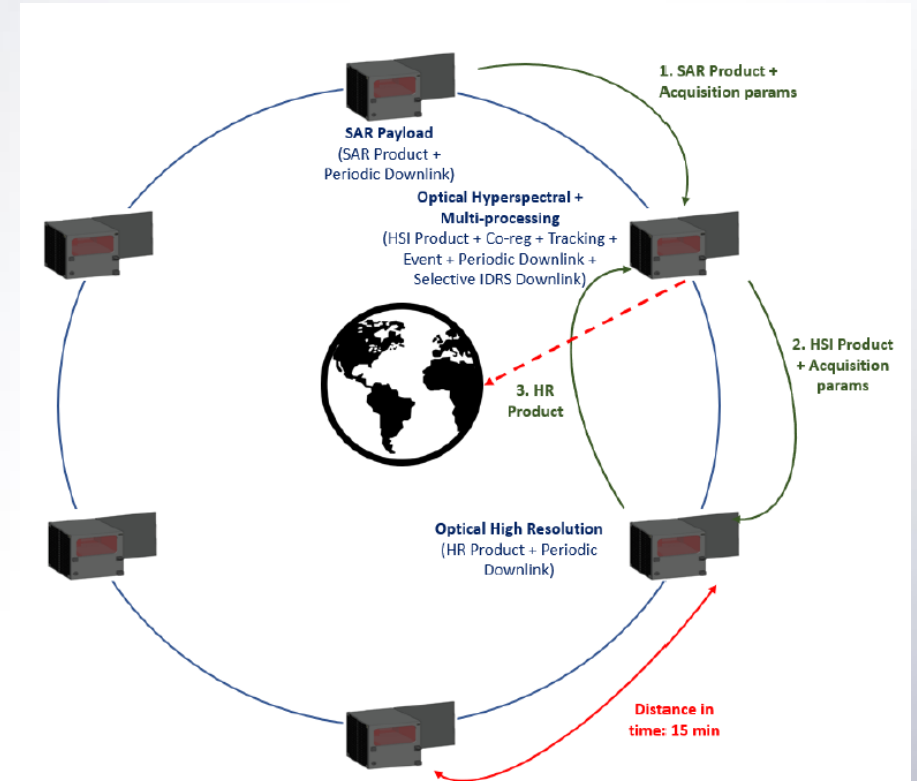


### Payloads to be embarked:

- Synthetic Aperture Radar (SAR)
- Optical (Hyperspectral and High Resolution)
- Data Processing Unit (DPU)

### Backup:

6. Oil spill
7. Earthquake

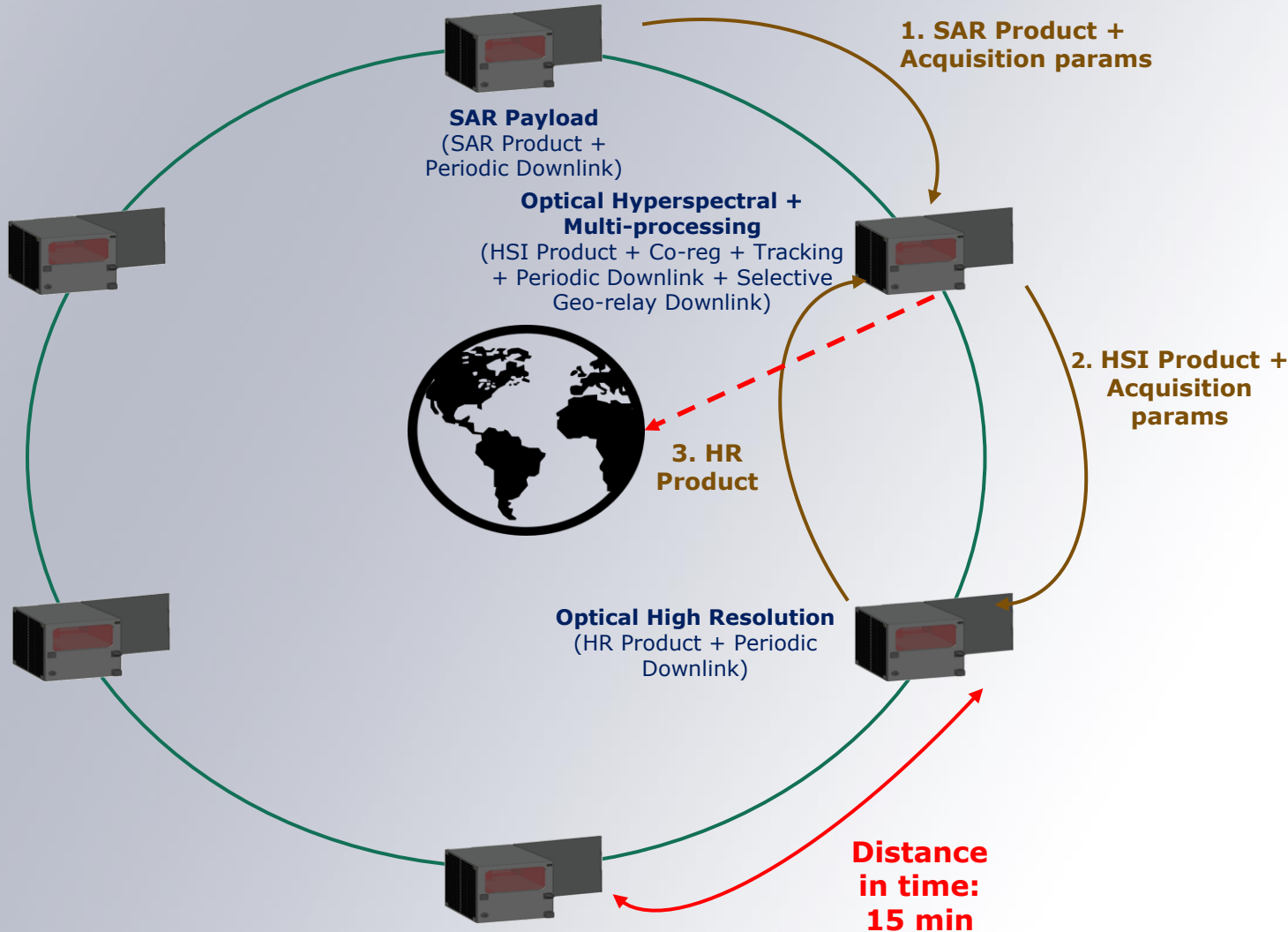


Earth Observation and satellite-based communications to provide a global democratic service to support disaster management

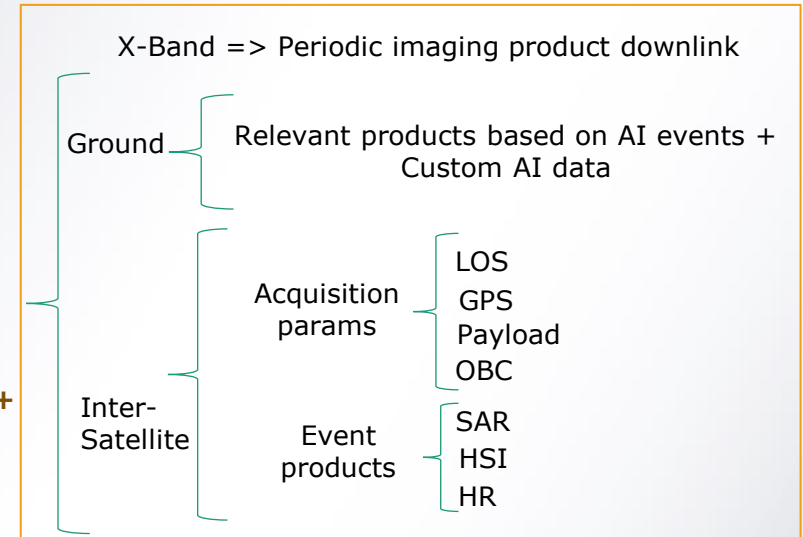
- **Heterogenous constellation of small satellites**
- mini4EO Lite platform (DEIMOS)

# PERTEO Project

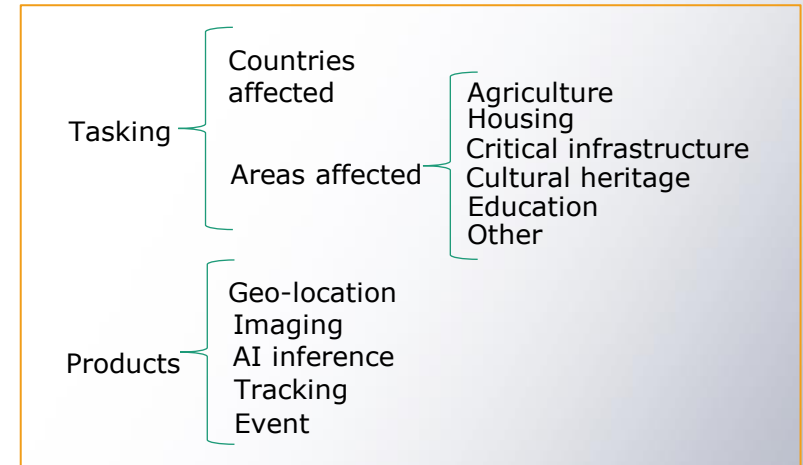
## CONOPS



## Downlink Comms



## On-board processing





# PERTEO Project

## Project Achievements

- ❑ The satellites in the constellation are software defined, in real-time, thus providing an **on-demand reconfigurable** mission implementation for multiple applications (ML/AI) provision.
  - The feasibility of DL on a Leopard DPU has been proved, and the enhancement of Versal increasing the number of DPUs available will allow on-demand reconfiguration and parallel processing according to its HW resources.
  
- ❑ The **miniaturisation of VHR payloads** and the upcoming **deployment of IoT networks** and capabilities will meet the improvement in disaster management services (**Pre and post**).
  - The capabilities of a VHR payload has been explored and the pre, monitoring and post scenarios have been defined for the selected use cases.

# PERTEO Project

## Project Achievements

### Use case / sensing / processing fields

		AI imagery input			Validation (ground)
		SAR	Hyper	HR	
Ship	AI field	Ship detection		Ship Classification	AIS
	Latency	(< 1 min + ) ~30 min + < 1 min ~ < 31 min			
Storm	AI field	Wind-Speed / Change detection	Convective cell segmentation		Pluviometry + RADAR
	Latency	(< 1 min + ) ~15 min + < 1 min ~ < 16 min			
Flood	AI field	Flood-mask	Flood-mask		IoT (Water level)
	Latency	(< 1 min + ) ~15 min + < 1 min ~ < 16 min			
Air quality	AI field	Wind-Speed	AQI		IoT (AQI)
	Latency	(< 1 min + ) ~15 min + < 1 min ~ < 16 min			
Fire	AI field		Wildfire detection	Hot-spot detection	IoT (Temperature)
	Latency	(< 1 min + ) ~15 min + < 1 min ~ < 16 min			

# PERTEO Project

## PERTEO vs. EQSATCONDR

### Similarities

- **Instruments:** both constellations have **EO P/Ls** and require a **persistent, near-real time communications system** to downlink the data products.
- **Applications of interest:** support weather alerts, disaster management... taking advantage of the near-real time connectivity (IDRS in PERTEO/HTS + Gateways in EQSATCONDR).
- **Satellites:** both projects have their platforms based on small satellites <~300 kg with a new space approach.
- **De-risking:** both projects have studied the technical and business feasibility of a constellation with the previous points

### Differences

- **Coverage:** PERTEO is focused on global and European coverage while EQSATCONDR is aimed at the equatorial region.
- **Mission Analysis:** PERTEO is 48 satellites placed in 8 LEO orbital planes, SSO orbits at 500 km w/ 97.4° inc. EQSATCONDR is 60 satellites placed in 4 orbital planes at 1100 km w/ 15° inc.
- **Project focus:** PERTEO was more focused on the processing chain while EQSATCONDR put more emphasis on the platform capabilities.

# PERTEO Project

## PERTEO vs. EQSATCONDR

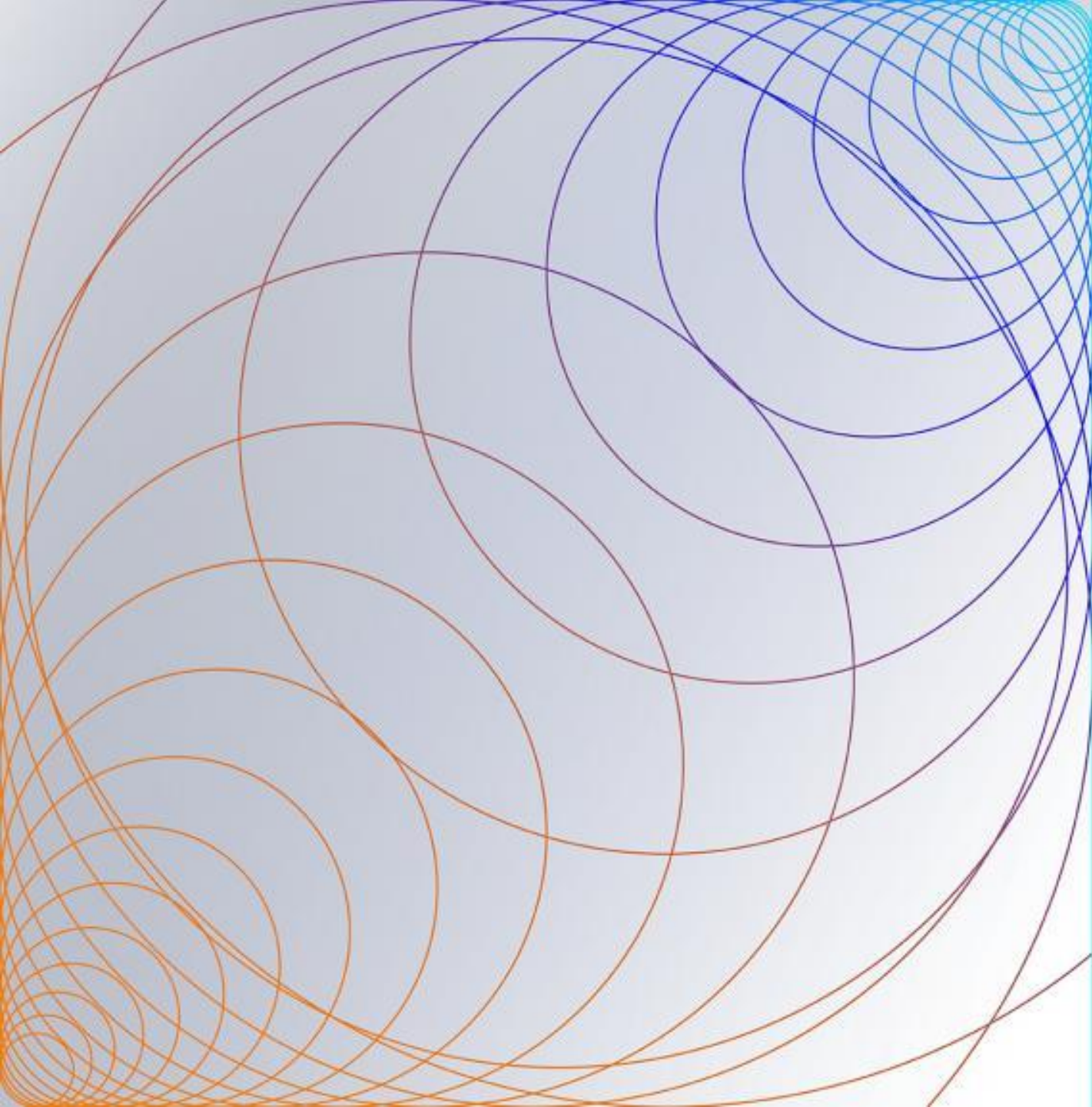
### Why should the projects be unified and continue?

- 1. Similarities:** both projects have resemblance in terms of **instruments, applications of interest, satellites approach...**
- 2. Differences:** even though there are disparities, some are complementary, and a future study can benefit from it (e.g., PERTEO focusing on the processing chain while EQSAT focusing on the platform)
3. Having a constellation capable of providing weather alerts for **disaster management** with a **persistent/near-real time responsiveness** will make the constellation a strategic asset for Europe.
- 4. The use cases of a unified project could definitely improve** ESA's Copernicus Programme (e.g., Emergency Service, Land Monitoring Service, Security Service...); add value to some **Directorate-Generals (DGs) of the European Commission (EC)** (e.g., DG AGRI, DG ENV, DG EFIS...); and other **member states** or even the **scientific community** could benefit from it.

### What DES propose?

#### Phase A / Phase B1 project:

- To prepare a proposal with alternatives/future studies and include it as part of ESA, EC Horizon 2023-24, EUSPA...
- The de-risking has been already performed → Focus on **unifying the strong points** of each constellation
- To perform a detailed technical and business analysis (including programmatic) and increase the TRL of the unified concept.



**Thanks for  
your attention!**